Return of Organization Exempt From Income Tax
Under section 501(c), 527, or 4947(a)(1) of the Internal Revenue Code (except private foundations)

OMB No. 1545-0047

Inspection

Department of the Treasury Internal Revenue Service

▶ Do not enter social security numbers on this form as it may be made public.

► Go to www.irs.gov/Form990 for instructions and the latest information.

Open to Public

A F	or the	e 2018 calendar year, or tax year beginning and ending	9						
B (a	heck if pplicabl	C Name of organization		D Employer identifie	cation number				
	Addre chang	EARTH INNOVATION INSTITUTE							
	Name chang			27-3	444564				
	Initial return	Number and street (or P.O. box if mail is not delivered to street address) Room/s	suite	E Telephone numbe					
	Final return	98 BATTERY STREET, SUITE 250		(415					
_	termin ated	City or town, state or province, country, and ZIP or foreign postal code		G Gross receipts \$	6,289,343.				
X	Amen	SAN FRANCISCO, CA 94111		H(a) Is this a group re					
Application F Name and address of principal officer: GAUTAM WADHWANI for subordinates?									
_		SAME AS C ABOVE		H(b) Are all subordinates in					
		empt status: X 501(c)(3) 501(c) () (insert no.) 4947(a)(1) or te: ► HTTP: //EARTHINNOVATION.ORG	527	· ·	list. (see instructions)				
		<u> </u>	Voor	H(c) Group exemption	n number ► 1 State of legal domicile: CA				
		Summary	rear (oriorination. ZOTO	1 State of legal doffliche, CA				
			ON	DUCT SCIENT	IFIC				
Activities & Governance	'			EDUCATE.					
rnaı	l .	Check this box if the organization discontinued its operations or disposed of			ssets.				
ove	ı	Number of voting members of the governing body (Part VI, line 1a)			8				
Ğ		Number of independent voting members of the governing body (Part VI, line 1b)			6				
es 8		Total number of individuals employed in calendar year 2018 (Part V, line 2a)			13				
viţi		Total number of volunteers (estimate if necessary)			0				
Acti		Total unrelated business revenue from Part VIII, column (C), line 12			0.				
_	b	Net unrelated business taxable income from Form 990-T, line 38			0.				
				Prior Year	Current Year				
ne	ı	Contributions and grants (Part VIII, line 1h)		3,316,227.	6,231,687.				
Revenue	ı	Program service revenue (Part VIII, line 2g)	-	423,154. 450.	254,903. 168.				
Be		Investment income (Part VIII, column (A), lines 3, 4, and 7d)	-	561,500.	-197,415.				
	l .	Other revenue (Part VIII, column (A), lines 5, 6d, 8c, 9c, 10c, and 11e)	-	4,301,331.	6,289,343.				
		Total revenue - add lines 8 through 11 (must equal Part VIII, column (A), line 12)	1	1,545,668.	1,348,341.				
	ı	Grants and similar amounts paid (Part IX, column (A), lines 1-3) Benefits paid to or for members (Part IX, column (A), line 4)	-	0.	0.				
w		Salaries, other compensation, employee benefits (Part IX, column (A), lines 5-10)		1,531,170.	1,606,801.				
Expenses		Professional fundraising fees (Part IX, column (A), line 11e)		0.	0.				
bei	b	Total fundraising expenses (Part IX, column (D), line 25) 10,449.							
ũ		Other expenses (Part IX, column (A), lines 11a-11d, 11f-24e)		1,895,819.	2,015,586.				
		Total expenses. Add lines 13-17 (must equal Part IX, column (A), line 25)		4,972,657.	4,970,728.				
	19	Revenue less expenses. Subtract line 18 from line 12		-671,326.	1,318,615.				
Net Assets or Fund Balances			Beg	ginning of Current Year	End of Year				
ssets	20	Total assets (Part X, line 16)		5,536,504.	6,697,331.				
at As	21	Total liabilities (Part X, line 26)		515,544.	357,756.				
Ž.	22	Net assets or fund balances. Subtract line 21 from line 20		5,020,960.	6,339,575.				
	art II	Signature Block Ities of perjury, I declare that I have examined this return, including accompanying schedules and st	otomo	anta and to the best of m	v knowledge and balish it is				
		itles of perjury, ruectare that rhave examined this return, including accompanying scriedules and si It, and complete. Declaration of preparer (other than officer) is based on all information of which pre			y Kilowieuge allu bellet, it is				
ii uo,	COTTCC	t, and complete. Declaration of proparer (other than officer) is based on all information of which pro	μαιτι	ilas arīy Kriowicugo.					
Sig	n	Signature of officer		Date					
Her		GAUTAM WADHWANI , DIRECTOR OF FINANCE ANI) A	DMIN.					
1101	•	Type or print name and title							
		Print/Type preparer's name Preparer's signature	D	oate Check	PTIN				
Paid	I	BRUCE WRIGHT		if self-employe					
Pre	arer	Firm's name SINGERLEWAK LLP		Firm's EIN	95-2302617				
Use	Only	Firm's address 262 GRAND AVENUE							
		S SAN FRANCISCO, CA 94080		Phone no. (6					
May	the II	RS discuss this return with the preparer shown above? (see instructions)			X Yes No				

Other program services (Describe in Schedule O.)

1,319,038 • including grants of \$

231,456.) (Revenue \$

1,316,474.

Total program service expenses ▶

4,944,294.

Form 990 (2018) EARTH INNOVATION INSTITUTE Part IV Checklist of Required Schedules

			Yes	No
1	Is the organization described in section 501(c)(3) or 4947(a)(1) (other than a private foundation)? If "Yes," complete Schedule A	1	х	
2	Is the organization required to complete Schedule B, Schedule of Contributors?	2	Х	
3	Did the organization engage in direct or indirect political campaign activities on behalf of or in opposition to candidates for public office? If "Yes," complete Schedule C, Part I	3		х
4	Section 501(c)(3) organizations. Did the organization engage in lobbying activities, or have a section 501(h) election in effect			
•	during the tax year? If "Yes," complete Schedule C, Part II	4		Х
5	Is the organization a section 501(c)(4), 501(c)(5), or 501(c)(6) organization that receives membership dues, assessments, or	-		
	similar amounts as defined in Revenue Procedure 98-19? If "Yes," complete Schedule C, Part III	5		Х
6	Did the organization maintain any donor advised funds or any similar funds or accounts for which donors have the right to			
	provide advice on the distribution or investment of amounts in such funds or accounts? If "Yes," complete Schedule D, Part I	6		X
7	Did the organization receive or hold a conservation easement, including easements to preserve open space,			
	the environment, historic land areas, or historic structures? If "Yes," complete Schedule D, Part II	7		X
8	Did the organization maintain collections of works of art, historical treasures, or other similar assets? If "Yes," complete			
	Schedule D, Part III	8		X
9	Did the organization report an amount in Part X, line 21, for escrow or custodial account liability, serve as a custodian for			
	amounts not listed in Part X; or provide credit counseling, debt management, credit repair, or debt negotiation services?			- v
	If "Yes," complete Schedule D, Part IV	9		X
10	Did the organization, directly or through a related organization, hold assets in temporarily restricted endowments, permanent	40		x
44	endowments, or quasi-endowments? If "Yes," complete Schedule D, Part V	10		
11	If the organization's answer to any of the following questions is "Yes," then complete Schedule D, Parts VI, VII, VIII, IX, or X as applicable.			
а	Did the organization report an amount for land, buildings, and equipment in Part X, line 10? If "Yes," complete Schedule D,			
а	Part VI	11a		х
b	Did the organization report an amount for investments - other securities in Part X, line 12 that is 5% or more of its total			<u> </u>
	assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VII	11b		Х
С	Did the organization report an amount for investments - program related in Part X, line 13 that is 5% or more of its total			
	assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VIII	11c		Х
d	Did the organization report an amount for other assets in Part X, line 15 that is 5% or more of its total assets reported in			
	Part X, line 16? If "Yes," complete Schedule D, Part IX	11d		X
е	Did the organization report an amount for other liabilities in Part X, line 25? If "Yes," complete Schedule D, Part X	11e		X
f	Did the organization's separate or consolidated financial statements for the tax year include a footnote that addresses			
	the organization's liability for uncertain tax positions under FIN 48 (ASC 740)? If "Yes," complete Schedule D, Part X	11f		X
12a	Did the organization obtain separate, independent audited financial statements for the tax year? If "Yes," complete		v	
1.	Schedule D, Parts XI and XII Was the experienting included in appealief and independent sudited financial attachments for the tay year?	12a	X	
a	Was the organization included in consolidated, independent audited financial statements for the tax year? If "Yes," and if the organization answered "No" to line 12a, then completing Schedule D, Parts XI and XII is optional	12b		x
13	Is the organization a school described in section 170(b)(1)(A)(ii)? If "Yes," complete Schedule E	13		X
	Did the organization maintain an office, employees, or agents outside of the United States?	14a	Х	
	Did the organization have aggregate revenues or expenses of more than \$10,000 from grantmaking, fundraising, business,	u		\vdash
~	investment, and program service activities outside the United States, or aggregate foreign investments valued at \$100,000			
	or more? If "Yes," complete Schedule F, Parts I and IV	14b	Х	
15	Did the organization report on Part IX, column (A), line 3, more than \$5,000 of grants or other assistance to or for any			
	foreign organization? If "Yes," complete Schedule F, Parts II and IV	15	Х	
16	Did the organization report on Part IX, column (A), line 3, more than \$5,000 of aggregate grants or other assistance to			
	or for foreign individuals? If "Yes," complete Schedule F, Parts III and IV	16		X
17	Did the organization report a total of more than \$15,000 of expenses for professional fundraising services on Part IX,			
	column (A), lines 6 and 11e? If "Yes," complete Schedule G, Part I	17		X
18	Did the organization report more than \$15,000 total of fundraising event gross income and contributions on Part VIII, lines			٦,
	1c and 8a? If "Yes," complete Schedule G, Part II	18		X
19	Did the organization report more than \$15,000 of gross income from gaming activities on Part VIII, line 9a? If "Yes,"			_ v
00-	complete Schedule G, Part III	19		X
20a	Did the organization operate one or more hospital facilities? If "Yes," complete Schedule H	20a		
	If "Yes" to line 20a, did the organization attach a copy of its audited financial statements to this return?	20b		\vdash
21	Did the organization report more than \$5,000 of grants or other assistance to any domestic organization or domestic government on Part IX, column (A), line 1? If "Yes," complete Schedule I, Parts I and II	21		Х
	democracy government of that it, column try, line 1: " 100, complete conceder, that of an arrangement manner.	- 1		

Form 990 (2018) EARTH INNOVATION INSTITUTE Part IV | Checklist of Required Schedules (continued)

22	Did the organization report more than \$5,000 of grants or other assistance to or for domestic individuals on		Yes	No		
	Part IX, column (A), line 2? If "Yes," complete Schedule I, Parts I and III	22		Х		
23	Did the organization answer "Yes" to Part VII, Section A, line 3, 4, or 5 about compensation of the organization's current					
	and former officers, directors, trustees, key employees, and highest compensated employees? If "Yes," complete		х			
24 a	Schedule J Did the organization have a tax-exempt bond issue with an outstanding principal amount of more than \$100,000 as of the	23				
2 4 a	last day of the year, that was issued after December 31, 2002? If "Yes," answer lines 24b through 24d and complete					
	Schedule K. If "No," go to line 25a	24a		Х		
b	Did the organization invest any proceeds of tax-exempt bonds beyond a temporary period exception?	24b				
С	Did the organization maintain an escrow account other than a refunding escrow at any time during the year to defease					
	any tax-exempt bonds?	24c				
	Did the organization act as an "on behalf of" issuer for bonds outstanding at any time during the year?	24d				
25a	Section 501(c)(3), 501(c)(4), and 501(c)(29) organizations. Did the organization engage in an excess benefit transaction with a disqualified person during the year? If "Yes," complete Schedule L, Part I	25a		x		
b	Is the organization aware that it engaged in an excess benefit transaction with a disqualified person in a prior year, and	234				
-	that the transaction has not been reported on any of the organization's prior Forms 990 or 990-EZ? If "Yes," complete					
	Schedule L, Part I	25b		X		
26	Did the organization report any amount on Part X, line 5, 6, or 22 for receivables from or payables to any current or					
	former officers, directors, trustees, key employees, highest compensated employees, or disqualified persons? If "Yes,"			37		
07	complete Schedule L, Part II	26		X		
27	Did the organization provide a grant or other assistance to an officer, director, trustee, key employee, substantial contributor or employee thereof, a grant selection committee member, or to a 35% controlled entity or family member					
	of any of these persons? If "Yes," complete Schedule L, Part III	27		Х		
28	Was the organization a party to a business transaction with one of the following parties (see Schedule L, Part IV					
	instructions for applicable filing thresholds, conditions, and exceptions):					
а	A current or former officer, director, trustee, or key employee? If "Yes," complete Schedule L, Part IV	28a		X		
b		28b	X	_		
С	An entity of which a current or former officer, director, trustee, or key employee (or a family member thereof) was an officer, director, trustee, or direct or indirect owner? If "Yes," complete Schedule L, Part IV	28c		X		
29	Did the organization receive more than \$25,000 in non-cash contributions? If "Yes," complete Schedule M	29	Х			
30	Did the organization receive contributions of art, historical treasures, or other similar assets, or qualified conservation					
	contributions? If "Yes," complete Schedule M	30		Х		
31	Did the organization liquidate, terminate, or dissolve and cease operations?					
	If "Yes," complete Schedule N, Part I	31		X		
32	Did the organization sell, exchange, dispose of, or transfer more than 25% of its net assets? If "Yes," complete			X		
33	Schedule N, Part II Did the organization own 100% of an entity disregarded as separate from the organization under Regulations	32				
33	sections 301.7701-2 and 301.7701-3? If "Yes," complete Schedule R, Part I	33		X		
34	Was the organization related to any tax-exempt or taxable entity? If "Yes," complete Schedule R, Part II, III, or IV, and					
	Part V, line 1	34		X		
	Did the organization have a controlled entity within the meaning of section 512(b)(13)?	35a		X		
b	If "Yes" to line 35a, did the organization receive any payment from or engage in any transaction with a controlled entity					
36	within the meaning of section 512(b)(13)? If "Yes," complete Schedule R, Part V, line 2 Section 501(c)(3) organizations. Did the organization make any transfers to an exempt non-charitable related organization?	35b		-		
30	If "Yes," complete Schedule R, Part V, line 2	36		X		
37	Did the organization conduct more than 5% of its activities through an entity that is not a related organization	- 55				
	and that is treated as a partnership for federal income tax purposes? If "Yes," complete Schedule R, Part VI					
38	Did the organization complete Schedule O and provide explanations in Schedule O for Part VI, lines 11b and 19?					
Do	Note. All Form 990 filers are required to complete Schedule 0 t V Statements Regarding Other IRS Filings and Tax Compliance	38	X			
ra	Statements Regarding Other IRS Filings and Tax Compliance Check if Schedule O contains a response or note to any line in this Part V					
	,		Yes	No		
1a	Enter the number reported in Box 3 of Form 1096. Enter -0- if not applicable			1		
	Enter the number of Forms W-2G included in line 1a. Enter -0- if not applicable 1b 0					
С	Did the organization comply with backup withholding rules for reportable payments to vendors and reportable gaming					
	(gambling) winnings to prize winners?	10	ΙX	I		

Form 990 (2018) EARTH INNOVATION INSTITUTE Part V Statements Regarding Other IRS Filings and Tax Compliance (continued)

b If Yes, *las it filled a Form 990-T for this year? If *No* to line 3b, provide an explanation in Schedule O 4a At any time during the calendar year, aid the organization have an intensitii, or a signature or other authority over, a financial account if a foreign country (such as a barik account, socurities accounts, or other financial account)? 4a D if *Yes,* enter the name of the foreign country. 5b If Yes,* enter the name of the foreign country. 5ce instructions for filling requirements for FincEN Form 114, Report of Foreign Bank and Financial Accounts (FBAR). 5a Was the organization a party to a prohibited tax shelter transaction at any time during the tax year? 5a D icit any taxibile party notify the organization that it was or is a party to a prohibited tax shelter transaction? 5b D icit any taxibile party notify the organization file Form 8886-17? 6c Does the organization have annual gross receipts that are normally greater than \$100,000, and did the organization solicit any contributions that were not tax deductibles as charitable contributions? 6a 2 If Yes,* did the organization include with every solicitation an express statement that such contributions or gifts were not tax deductible or a charitable contributions under section 170(c). 6b If Yes,* did the organization shall may receive deductible contributions under section 170(c). 7b If Yes,* did the organization notify the donor of the value of the goods or services provided? 7c Did the organization shall may receive deductible contribution of understory, to pay premiums on a personal benefit contract? 7c Did the organization receive any funds, directly or indirectly, to pay premiums on a personal benefit contract? 7d Did the organization received a contribution of cars, boats, airplanes, or other vehicles, did the organization file a Form 1098 C? 7d Did the organization received a contribution of cars, boats, airplanes, or other vehicles, did the organization file a Form 1098 C? 7d Did the organization semily and provided funds. D				Yes	No				
b If all least one is reported on line 2a, did the organization file all required feeder employment tax returns? Note, if the sum of lines 1a and 2a is greater than 250, you may be required to e-file (see instructions) 3a Did the organization have unrelated business gress income of \$1,000 or more during the year? 3a Did the organization have unrelated business gress income of \$1,000 or more during the year of the organization and the during the calendary earl, did the organization have an interest in, or a signature or other authority over, a financial account in a foreign country. Year, did the organization have an interest in, or a signature or other authority over, a financial account in a foreign country. See instructions for filing requirements for FinCBN Form 114, Report of Foreign Bank and Financial Accounts (FBAR). 5a Was the organization and the foreign country. See instructions for filing requirements for FinCBN Form 114, Report of Foreign Bank and Financial Accounts (FBAR). 5b Uf any taxable party notify the organization that the was or is a party to a prohibited tax shelter transaction? 5c Uf Yers' to line 5a or 5b, did the organization that it was or is a party to a prohibited tax shelter transaction? 5c Uf Yers' to line 5a or 5b, did the organization that was or is a party to a prohibited tax shelter transaction? 5d Uf Yers' and the organization have annual gross receipts that are normally greater than \$100,000, and did the organization solicit any contributions that were not tax deductible as charitable contributions? 6d Uf Yers' and the organization include with every solicitation an express statement that such contributions or gifts were not tax deductible? 7 Organizations that may receive deductible contributions under section 170(c). 8 Did the organization transperse and property for which it was required? 7 Organizations that may receive deductible contributions under section 170(c). 8 Diff the organization received a contribution of a party as a contribution of an algority for	2a	Enter the number of employees reported on Form W-3, Transmittal of Wage and Tax Statements,							
Note. If the sum of lines 1a and 2a is greater than 250, you may be required to e-file (see instructions) 3		filed for the calendar year ending with or within the year covered by this return 2a							
3a Dit the organization have unrelated business gross income of \$1,000 or more during the year? 5b if 11 **es*, **has it filled a Form 900 Tor this year? 1 *No **To **ine 95, provide an explanation in Schedule 0 5b if 11 **es*, **has it filled a Form 900 Tor this year? 1 *No **To **ine 95, provide an explanation in Schedule 0 5c if 11 **es* the filled provided in the organization have an interest in, or a signature or other authority over, a financial account in a foreign country (such as a bank account, socurities account, or other financial accounts (FBAR). 5c if 11 **es* to lite 5 are 5 bit die foreign country (such as a bank account, socurities account, or other financial accounts (FBAR). 5c was the organization store filling requirements for FinCEN Form 114, Report of Foreign Bank and Financial Accounts (FBAR). 5c was the organization and the organization that it was or is a party to a prohibited tax shelter transaction? 5c if 11 **es* to lie 5 are 5 bit die the organization the organization the form 886F1? 5c if 11 **es* to lie 5 are 5 bit die organization the organization the organization solicit any contributions that were not tax deductible as charitable contributions? 5c if 11 **es* to lie 5 are	b	If at least one is reported on line 2a, did the organization file all required federal employment tax returns?	2b	X					
b If "Yes," has it flied a Form 990 T for this year? If "No" to line 3b, provide an explanation in Schedule O 4a At any time during the calendar year, aid the organization have an interest in, or a signature or other authority over, a financial accountly? 4b If "Yes," enter the name of the foreign country; but has a bank account, securities account; or other financial accountly? 5a Was the organization a party to a prohibited tax shelter transaction at any time during the tax year? 5a Was the organization have annual gross receipts that are normally greater than \$100,000, and did the organization solicit any contributions that were not tax deductibles of a charitable contributions? 6b If "Yes," to line 5a or 5b, did the organization file Form 8886-T? 6c Does the organization have annual gross receipts that are normally greater than \$100,000, and did the organization solicit any contributions that were not tax deductibles of a charitable contributions. 6c If "Yes," did the organization include with every solicitation an express statement that such contributions or gifts were not tax deductibles. 6c Does the organization than than yeacelve deductible contributions under section 170(c). 6d Did the organizations than the ground the every solicitation and party for goods and services provided to the payer? 7b If "Yes," did the organization notify the donor of the value of the goods or services provided? 7c Did the organization receive a payment in excess of \$75 ande partity as a contribution of any party for which it was required to file Form 8899 as required? 7c Did the organization organization exceived a contribution of qualified intellectual property, did the organization file Form 1990 or 1990		Note. If the sum of lines 1a and 2a is greater than 250, you may be required to e-file (see instructions)							
4a A any time during the calendar year, did the organization have an interest in, or a signature or other authority over, a financial account in a foreign country (such as a bank account, securities account), or other financial account in a foreign country (such as a bank account, securities account), or other financial account in a foreign country (such as a bank account, securities account, or other financial account) in the financial account in the financial acco	3a	Did the organization have unrelated business gross income of \$1,000 or more during the year?	3a		X				
financial account in a foreign country (such as a bank account, securities account, or other financial account)? by If Yes,* enter the name of the foreign country; See instructions for filing requirements for FinCEN Form 114, Report of Foreign Bank and Financial Accounts (FBAR). 5a Was the organization a party to a prohibited tax shelter transaction? 5b Did any taxable party notify the organization that it was or is a party to a prohibited tax shelter transaction? 5b Did any taxable party notify the organization that it was or is a party to a prohibited tax shelter transaction? 5c If Yes* to line 5a or 5b, did the organization file Form 8886-T? 6c If Yes* to line 5a or 5b, did the organization file Form 8886-T? 6d Does the organization shat were not tax deductible as charitable contributions? 6d If Yes,* did the organization include with every solicitation an express statement that such contributions orgitis were not tax deductible? 7c Organizations that may receive deductible contributions under section 170(c). 8d Did the organization receive a payment in excess of \$5'r matep athy as contribution apartyl for goods and services provided to the payor? 7b If Yes,* did the organization notify the donor of the value of the goods or services provided? 7c Did the organization sell, exchange, or otherwise dispose of tangible personal property for which it was required 1of line Form 8282? 7c If Did the organization, during the year year year year year year year yea									
b If "Yes," enter the name of the foreign country; 5a Was the organization a party to a prohibited tax shelter transaction at any time during the tax year? 5b Did any taxable party notify the organization that it was or is a party to a prohibited tax shelter transaction? 5b C If "Yes" to line Sar or 5b, did the organization that it was or is a party to a prohibited tax shelter transaction? 5c Does the organization have annual gross receipts that are normally greater than \$100,000, and did the organization solicit any contributions that were not tax deductible as challed for organization include with every solicitation an express statement that such contributions or gifts were not tax deductible? 5c Did the organization shat may receive deductible contributions under section 170(c). a bid the organization shat may receive deductible contributions under section 170(c). a bid the organization shat may receive deductible contributions under section 170(c). a bid the organization shat may receive deductible contributions under section 170(c). a bid the organization shat may receive deductible contributions under section 170(c). a bid the organization shat may receive deductible contributions under section 170(c). a bid the organization shat may receive deductible contributions under section 170(c). a bid the organization shat may receive deductible contributions under section 170(c). a bid the organization shat may receive deductible contributions under section 170(c). a bid the organization shat may receive deductible contributions under section 170(c). a bid the organization shat may receive deductible contributions under section 170(c). a bid the organization organization with the companization received a contribution of qualified intellectual property, did the organization file organization make any taxable distributions under section 1908 organization file organ	4a								
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If "Yes," see instructions and file Form 4720, Schedule N. 16 Is the organization an educational institution subject to the section 4968 excise tax on net investment income? 16 2			15		Х				
10 110 019 019 010 010 010 010 010 010 0									
If "Yes," complete Form 4720, Schedule O.	16	Is the organization an educational institution subject to the section 4968 excise tax on net investment income?	16		Х				
		If "Yes," complete Form 4720, Schedule O.							

Form 990 (2018) EARTH INNOVATION INSTITUTE 27-3444564 Page
Part VI Governance, Management, and Disclosure For each "Yes" response to lines 2 through 7b below, and for a "No" response

	to line 8a, 8b, or 10b below, describe the circumstances, processes, or changes in Schedule O. See instructions.								
	Check if Schedule O contains a response or note to any line in this Part VI			X					
Sec	tion A. Governing Body and Management								
			Yes	No					
1a	Enter the number of voting members of the governing body at the end of the tax year 1a 1	3							
	If there are material differences in voting rights among members of the governing body, or if the governing	1							
	body delegated broad authority to an executive committee or similar committee, explain in Schedule O.								
b	Enter the number of voting members included in line 1a, above, who are independent 1b								
2	Did any officer, director, trustee, or key employee have a family relationship or a business relationship with any other	1							
	officer, director, trustee, or key employee?								
3	Did the organization delegate control over management duties customarily performed by or under the direct supervision								
	of officers, directors, or trustees, or key employees to a management company or other person?	3		X					
4	Did the organization make any significant changes to its governing documents since the prior Form 990 was filed?	4		X					
5	Did the organization become aware during the year of a significant diversion of the organization's assets?	5		X					
6	Did the organization have members or stockholders?	6		X					
7a									
	more members of the governing body?	7a		X					
b	Are any governance decisions of the organization reserved to (or subject to approval by) members, stockholders, or								
	persons other than the governing body?	7b		Х					
8	Did the organization contemporaneously document the meetings held or written actions undertaken during the year by the following:								
а	The governing body?	8a	X						
	Each committee with authority to act on behalf of the governing body?	8b	X						
9	Is there any officer, director, trustee, or key employee listed in Part VII, Section A, who cannot be reached at the								
	organization's mailing address? If "Yes," provide the names and addresses in Schedule O	9		X					
Sec	tion B. Policies (This Section B requests information about policies not required by the Internal Revenue Code.)								
			Yes	No					
10a	Did the organization have local chapters, branches, or affiliates?	10a		X					
b	If "Yes," did the organization have written policies and procedures governing the activities of such chapters, affiliates,								
	and branches to ensure their operations are consistent with the organization's exempt purposes?	10b							
11a	Has the organization provided a complete copy of this Form 990 to all members of its governing body before filing the form?	11a	Х						
b	Describe in Schedule O the process, if any, used by the organization to review this Form 990.								
12a	Did the organization have a written conflict of interest policy? If "No," go to line 13	12a	X						
	Were officers, directors, or trustees, and key employees required to disclose annually interests that could give rise to conflicts?	12b	Х						
С	Did the organization regularly and consistently monitor and enforce compliance with the policy? If "Yes," describe								
	in Schedule O how this was done	12c	X						
13	Did the organization have a written whistleblower policy?	13	X						
14	Did the organization have a written document retention and destruction policy?	14	Х						
15	Did the process for determining compensation of the following persons include a review and approval by independent								
	persons, comparability data, and contemporaneous substantiation of the deliberation and decision?		37						
	The organization's CEO, Executive Director, or top management official	15a	X						
b	Other officers or key employees of the organization	15b	Х						
	If "Yes" to line 15a or 15b, describe the process in Schedule O (see instructions).								
16a	Did the organization invest in, contribute assets to, or participate in a joint venture or similar arrangement with a			v					
	taxable entity during the year?	16a		X					
b	If "Yes," did the organization follow a written policy or procedure requiring the organization to evaluate its participation								
	in joint venture arrangements under applicable federal tax law, and take steps to safeguard the organization's								
<u> </u>	exempt status with respect to such arrangements?	16b							
	tion C. Disclosure								
17	List the states with which a copy of this Form 990 is required to be filed CA	\ · ·		-1-1-					
18	Section 6104 requires an organization to make its Forms 1023 (1024 or 1024-A if applicable), 990, and 990-T (Section 501(c)(3	s only) availa	abie					
	for public inspection. Indicate how you made these available. Check all that apply.								
46	Own website Another's website X Upon request Other (explain in Schedule O)								
19	Describe in Schedule O whether (and if so, how) the organization made its governing documents, conflict of interest policy, an	a tınan	cıal						
00	statements available to the public during the tax year.								
20	State the name, address, and telephone number of the person who possesses the organization's books and records DAN NEPSTAD - (415) 449-9900								
	98 BATTERY STREET, SUITE 250, SAN FRANCISCO, CA 94111								

Part VII Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees, and Independent Contractors

Check if Schedule O contains a response or note to any line in this Part VII

Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees

- 1a Complete this table for all persons required to be listed. Report compensation for the calendar year ending with or within the organization's tax year.
- List all of the organization's **current** officers, directors, trustees (whether individuals or organizations), regardless of amount of compensation. Enter -0- in columns (D), (E), and (F) if no compensation was paid.
 - List all of the organization's current key employees, if any. See instructions for definition of "key employee."
- List the organization's five current highest compensated employees (other than an officer, director, trustee, or key employee) who received reportable compensation (Box 5 of Form W-2 and/or Box 7 of Form 1099-MISC) of more than \$100,000 from the organization and any related organizations.
- List all of the organization's **former** officers, key employees, and highest compensated employees who received more than \$100,000 of reportable compensation from the organization and any related organizations.
- List all of the organization's **former directors or trustees** that received, in the capacity as a former director or trustee of the organization, more than \$10,000 of reportable compensation from the organization and any related organizations.

Leave this box if neither the organization nor any related organization compensated any current officer, director, or trustee.

List persons in the following order: individual trustees or directors; institutional trustees; officers; key employees; highest compensated employees; and former such persons.

(A)	(B)			((C)			(D)	(E)	(F)
Name and Title	Average	Position (do not check more than one					one	Reportable	Reportable	Estimated
	hours per week	box	box, unless persor officer and a direct			rson is both an		compensation from	compensation from related	amount of other
	(list any	tor					Ė	the	organizations	compensation
	hours for	r direc				ted		organization	(W-2/1099-MISC)	from the
	related	istee c	trustee		ao	pensa		(W-2/1099-MISC)		organization
	organizations below	ual tru	ional		ploye	t com				and related organizations
	line)	Individual trustee or director	Institutional trustee	Officer	Key employee	Highest compensated employee	Former			organizations
(1) PAULO ARTAXO	1.00									
CHAIRMAN		Х		Х				0.	0.	0.
(2) ERIC HOFFMAN	1.00									
TREASURER		Х		Х				0.	0.	0.
(3) REYNALDO VICTORIA	1.00									
SECRETARY		Х		Х				0.	0.	0.
(4) WILLIAM BOYD	1.00							_	_	_
DIRECTOR		Х						0.	0.	0.
(5) RICHARD GLEDHILL	1.00									
DIRECTOR		Х						0.	0.	0.
(6) SUSAN MCGRATH	1.00									
DIRECTOR		Х						0.	0.	0.
(7) KATE JACKSON	1.00									
DIRECTOR	1 00	Х						0.	0.	0.
(8) ANA LUISA DA RIVA	1.00	٠,,							0	0
DIRECTOR	40.00	Х	_		_	_	_	0.	0.	0.
(9) DANIEL NEPSTAD	40.00	X		Х				272 750	0.	16 277
PRESIDENT & ED	40.00	Δ.		Δ			_	273,750.	0.	46,277.
(10) DAVID MCGRATH	40.00	-		x				175,149.	0.	44,958.
DEPUTY DIRECTOR (11) DANIELLE KNIGHT	40.00		\vdash	Δ	\vdash		_	1/3,143.	0.	44,930.
DIR. OF FINANCE & OPERATIO	40.00	1		X				65,632.	0.	9,784.
(12) GAUTAM WADHWANI	40.00		\vdash	Δ	_	\vdash	┢	03,032.	0.	9,704.
DIR. OF FINANCE & OPERATIO	40.00	ł		X				78,225.	0.	8,190.
(13) CLAUDIA STICKLER	40.00		\vdash			\vdash	\vdash	10,225	•	0,1500
SCIENTIST	40.00	1				x		111,074.	0.	23,831.
DOI MITTEL								111/0/10	<u></u>	23,0310
		1								
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		1								
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		-								
	<u> </u>			$\overline{}$				I .		

27-3444564 Form 990 (2018) EARTH INNOVATION INSTITUTE Page 8 Part VII Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees (continued) (A) (B) (C) (F) (D) (E) Position Name and title Average Reportable Reportable Estimated (do not check more than one box, unless person is both an hours per compensation compensation amount of officer and a director/trustee) week from from related other (list any the organizations compensation ndividual trustee or director hours for (W-2/1099-MISC) organization from the related Institutional trustee (W-2/1099-MISC) organization organizations and related below organizations Officer. line) 703,830. 0. 1b Sub-total 0. 0. c Total from continuation sheets to Part VII, Section A 703,830. 133,040. d Total (add lines 1b and 1c) Total number of individuals (including but not limited to those listed above) who received more than \$100,000 of reportable compensation from the organization

			103	110
3	Did the organization list any former officer, director, or trustee, key employee, or highest compensated employee on			
	line 1a? If "Yes," complete Schedule J for such individual	3		X
4	For any individual listed on line 1a, is the sum of reportable compensation and other compensation from the organization			
	and related organizations greater than \$150,000? If "Yes," complete Schedule J for such individual	4	X	
5	Did any person listed on line 1a receive or accrue compensation from any unrelated organization or individual for services			
	rendered to the organization? If "Yes," complete Schedule J for such person	5		X
$\overline{}$	" B. I. I. I. O. I. I.			

Section B. Independent Contractors

\$100,000 of compensation from the organization

Complete this table for your five highest compensated independent contractors that received more than \$100,000 of compensation from the organization. Report compensation for the calendar year ending with or within the organization's tax year.

(B) Description of services	(C) Compensation
CONTRACT SERVICES	120,098.
CONTRACT SERVICES	114,400.
CONTRACT SERVICES	103,000.
	Description of services CONTRACT SERVICES CONTRACT SERVICES

Form **990** (2018)

3

Part VIII Statement of Revenue Check if Schedule O contains a response or note to any line in this Part VIII (**D**) Revenue excluded from tax under (B) (C) Related or Unrelated Total revenue exempt function business revenue revenue Contributions, Gifts, Grants and Other Similar Amounts 1 a Federated campaigns **b** Membership dues 1b c Fundraising events d Related organizations 1d e Government grants (contributions) f All other contributions, gifts, grants, and similar amounts not included above \dots 11 | 6,231,687. g Noncash contributions included in lines 1a-1f: \$ 6,231,687. h Total. Add lines 1a-1f . Business Code 900099 254,903. 254,903. 2 a CONTRACT REVENUE Program Service Revenue f All other program service revenue 254,903. g Total. Add lines 2a-2f. Investment income (including dividends, interest, and 168. 168 other similar amounts) Income from investment of tax-exempt bond proceeds 5 Royalties (i) Real (ii) Personal 6 a Gross rents **b** Less: rental expenses c Rental income or (loss) d Net rental income or (loss) . 7 a Gross amount from sales of (i) Securities (ii) Other assets other than inventory b Less: cost or other basis and sales expenses c Gain or (loss) d Net gain or (loss) 8 a Gross income from fundraising events (not Revenue including \$ contributions reported on line 1c). See Part IV, line 18 a Other b Less: direct expenses b c Net income or (loss) from fundraising events 9 a Gross income from gaming activities. See Part IV, line 19 a **b** Less: direct expenses c Net income or (loss) from gaming activities ... 10 a Gross sales of inventory, less returns and allowances a **b** Less: cost of goods sold **c** Net income or (loss) from sales of inventory Miscellaneous Revenue Business Code 900099 6,113. 6,113. 11 a MISCELLANEOUS INCOME -203,528. b FOREIGN CURRENCY TRANS 900099 -203,528. С d All other revenue -197,415. e Total. Add lines 11a-11d 6,289,343. 57,488. 168. Total revenue. See instructions

Part IX | Statement of Functional Expenses

Section 501(c)(3) and 501(c)(4) organizations must complete all columns. All other organizations must complete column (A).

	Check if Schedule O contains a respon	se or note to any line in	this Part IX		X
Do	not include amounts reported on lines 6b,	(A)	(B)	(C)	(D)
	8b, 9b, and 10b of Part VIII.	Total expenses	Program service expenses	Management and general expenses	Fundraising expenses
1	Grants and other assistance to domestic organizations		expenses	general expenses	expenses
	and domestic governments. See Part IV, line 21				
2	Grants and other assistance to domestic				
2					
•	individuals. See Part IV, line 22				
3	Grants and other assistance to foreign				
	organizations, foreign governments, and foreign	1 240 241	1 240 241		
	individuals. See Part IV, lines 15 and 16	1,348,341.	1,348,341.		
4	Benefits paid to or for members				
5	Compensation of current officers, directors,	701 065	C42 070	F7 101	1 705
	trustees, and key employees	701,965.	642,979.	57,191.	1,795.
6	Compensation not included above, to disqualified				
	persons (as defined under section 4958(f)(1)) and				
	persons described in section 4958(c)(3)(B)	F0F F00	6.4.6 0.4.2	FF 400	1 000
7	Other salaries and wages	705,533.	646,243.	57,482.	1,808.
8	Pension plan accruals and contributions (include	=4 .4.5	48 000		4 4 4
	section 401(k) and 403(b) employer contributions)	51,413.	47,093.	4,189.	131.
9	Other employee benefits	57,624.	52,783.	4,695.	146.
10	Payroll taxes	90,266.	82,681.	7,354.	231.
11	Fees for services (non-employees):				
а	Management				
b	Legal	490.	118.	370.	2.
С	Accounting	93,168.	22,407.	70,274.	487.
	Lobbying				
	Professional fundraising services. See Part IV, line 17				
f	Investment management fees				
g	Other. (If line 11g amount exceeds 10% of line 25,				
·	column (A) amount, list line 11g expenses on Sch O.)	1,240,341.	1,218,638.	20,500.	1,203.
12	Advertising and promotion	3,509.	1,581.	1,852.	1,203.
13	Office expenses	-	-		
14	Information technology	1,101.	265.	830.	6.
15	Royalties	,			
16	Occupancy	146,535.	23,591.	122,944.	
17	Travel	357,688.	300,246.	55,200.	2,242.
18	Payments of travel or entertainment expenses	,	,		
10	for any federal, state, or local public officials				
19	Conferences, conventions, and meetings	27,017.	21,857.	4,958.	202.
20		_,, , , , ,		-,,,,,,	
21	Payments to affiliates				
22	Depreciation, depletion, and amortization				
		11,952.	9,206.	2,662.	84.
23	Other expenses. Itemize expenses not covered	11,752.	5,200.	2,002.	04.
24	above. (List miscellaneous expenses in line 24e. If line				
	24e amount exceeds 10% of line 25, column (A)				
_	amount, list line 24e expenses on Schedule 0.) BOOKS AND SUBSCRIPTIONS	22,781.	18,430.	4,180.	171.
a	EQUIPMENT RENTAL AND MA	14,567.	2,345.	12,222.	<u> </u>
b	TELEPHONE & ISP	14,387.	11,639.	2,640.	108.
C	COMPUTERS & ELECTRONICS	14,065.	11,379.	2,581.	105.
d		67,985.	482,472.	-416,139.	1,652.
e	All other expenses	4,970,728.	4,944,294.	15,985.	10,449.
25	Total functional expenses. Add lines 1 through 24e	4,7/0,/40.	4,344,434.	10,300.	10,449.
26	Joint costs. Complete this line only if the organization				
	reported in column (B) joint costs from a combined				
	educational campaign and fundraising solicitation.				
	Check here if following SOP 98-2 (ASC 958-720)				Form 990 (2018)
02201	0 12-31-18				Earm 44(1 (2010)

Part X | Balance Sheet Check if Schedule O contains a response or note to any line in this Part X (A) (B) Beginning of year End of year 149,840. 398,065. Cash - non-interest-bearing 1 1,003,884. 700,317. 2 Savings and temporary cash investments 3,891,922. 79,372. 5,597,808. 3 Pledges and grants receivable, net 35,820. Accounts receivable, net 4 **5** Loans and other receivables from current and former officers, directors, trustees, key employees, and highest compensated employees. Complete 5 Part II of Schedule L Loans and other receivables from other disqualified persons (as defined under section 4958(f)(1)), persons described in section 4958(c)(3)(B), and contributing employers and sponsoring organizations of section 501(c)(9) voluntary employees' beneficiary organizations (see instr). Complete Part II of Sch L Assets 6 Notes and loans receivable, net 7 8 Inventories for sale or use 31,949. 14,168. Prepaid expenses and deferred charges **10a** Land, buildings, and equipment: cost or other basis. Complete Part VI of Schedule D ______ 10a b Less: accumulated depreciation 10b 10c Investments - publicly traded securities 11 11 12 Investments - other securities. See Part IV, line 11 13 Investments - program-related. See Part IV, line 11 13 14 14 Intangible assets 131,312. 199,378. 15 Other assets. See Part IV, line 11 15 5,536,504. 6,697,331. 16 Total assets. Add lines 1 through 15 (must equal line 34) 16 262,054. 17 258,118. 17 Accounts payable and accrued expenses 99,638. 253,490. 18 18 Grants payable 19 19 Deferred revenue 20 Tax-exempt bond liabilities 20 21 Escrow or custodial account liability. Complete Part IV of Schedule D 21 Loans and other payables to current and former officers, directors, trustees, _iabilities key employees, highest compensated employees, and disqualified persons. Complete Part II of Schedule L 22 Secured mortgages and notes payable to unrelated third parties 23 Unsecured notes and loans payable to unrelated third parties 24 24 Other liabilities (including federal income tax, payables to related third parties, and other liabilities not included on lines 17-24). Complete Part X of 25 Schedule D 515,544. 357,756. Total liabilities. Add lines 17 through 25 26 Organizations that follow SFAS 117 (ASC 958), check here ▶ X and complete lines 27 through 29, and lines 33 and 34. **Net Assets or Fund Balances** 320,388. 398,274. 27 Unrestricted net assets 27 4,700,572. 5,941,301. 28 Temporarily restricted net assets Permanently restricted net assets 29 Organizations that do not follow SFAS 117 (ASC 958), check here and complete lines 30 through 34. Capital stock or trust principal, or current funds 30 31 Paid-in or capital surplus, or land, building, or equipment fund 32 Retained earnings, endowment, accumulated income, or other funds 32 5,020,960. 6,339,575. Total net assets or fund balances 33 33 6,697,331. 5,536,504. Total liabilities and net assets/fund balances ______

Form **990** (2018)

Pa	rt XI Reconciliation of Net Assets					
	Check if Schedule O contains a response or note to any line in this Part XI					
1	Total revenue (must equal Part VIII, column (A), line 12)	1		, 28		
2	Total expenses (must equal Part IX, column (A), line 25)	2	4	,97	0,7	28.
3	Revenue less expenses. Subtract line 2 from line 1	3	1	,31	8,6	15.
4	Net assets or fund balances at beginning of year (must equal Part X, line 33, column (A))	4	5	,02	0,9	60.
5	Net unrealized gains (losses) on investments	5				
6	Donated services and use of facilities	6				
7	Investment expenses	7				
8	Prior period adjustments	8				
9	Other changes in net assets or fund balances (explain in Schedule O)	9				0.
10	Net assets or fund balances at end of year. Combine lines 3 through 9 (must equal Part X, line 33,					
	column (B))	10	6	,33	9,5	75.
Pa	rt XII Financial Statements and Reporting					
	Check if Schedule O contains a response or note to any line in this Part XII					
					Yes	No
1	Accounting method used to prepare the Form 990: Cash X Accrual Other					
	If the organization changed its method of accounting from a prior year or checked "Other," explain in Schedule					
2a	Were the organization's financial statements compiled or reviewed by an independent accountant?			2a	X	
	If "Yes," check a box below to indicate whether the financial statements for the year were compiled or reviewed	d on a				
	separate basis, consolidated basis, or both:					
	Separate basis Consolidated basis Both consolidated and separate basis					
b	Were the organization's financial statements audited by an independent accountant?			2b		X
	If "Yes," check a box below to indicate whether the financial statements for the year were audited on a separat	e basis	5,			
	consolidated basis, or both:					
	Separate basis Consolidated basis Both consolidated and separate basis					
С	If "Yes" to line 2a or 2b, does the organization have a committee that assumes responsibility for oversight of the	e audit	t,			
	review, or compilation of its financial statements and selection of an independent accountant?			2c		X
	If the organization changed either its oversight process or selection process during the tax year, explain in Sch	edule (Э.			
За	As a result of a federal award, was the organization required to undergo an audit or audits as set forth in the Sir	ngle Au	udit			
	Act and OMB Circular A-133?			За		X
b	If "Yes," did the organization undergo the required audit or audits? If the organization did not undergo the required	ired au	ıdit			
	or audits, explain why in Schedule O and describe any steps taken to undergo such audits			3b		

Form **990** (2018)

SCHEDULE A

(Form 990 or 990-EZ)

Department of the Treasury Internal Revenue Service

Total

Public Charity Status and Public Support

Complete if the organization is a section 501(c)(3) organization or a section 4947(a)(1) nonexempt charitable trust.

► Attach to Form 990 or Form 990-EZ.

► Go to www.irs.gov/Form990 for instructions and the latest information.

OMB No. 1545-0047

Open to Public Inspection

Name of the organization Employer identification number EARTH INNOVATION INSTITUTE 27-3444564 Part I Reason for Public Charity Status (All organizations must complete this part.) See instructions. The organization is not a private foundation because it is: (For lines 1 through 12, check only one box.) 1 A church, convention of churches, or association of churches described in section 170(b)(1)(A)(i). 2 A school described in section 170(b)(1)(A)(ii). (Attach Schedule E (Form 990 or 990-EZ).) 3 A hospital or a cooperative hospital service organization described in section 170(b)(1)(A)(iii). A medical research organization operated in conjunction with a hospital described in section 170(b)(1)(A)(iii). Enter the hospital's name, city, and state: An organization operated for the benefit of a college or university owned or operated by a governmental unit described in section 170(b)(1)(A)(iv). (Complete Part II.) A federal, state, or local government or governmental unit described in section 170(b)(1)(A)(v). 7 X An organization that normally receives a substantial part of its support from a governmental unit or from the general public described in section 170(b)(1)(A)(vi). (Complete Part II.) 8 A community trust described in section 170(b)(1)(A)(vi). (Complete Part II.) An agricultural research organization described in section 170(b)(1)(A)(ix) operated in conjunction with a land-grant college or university or a non-land-grant college of agriculture (see instructions). Enter the name, city, and state of the college or university: 10 An organization that normally receives: (1) more than 33 1/3% of its support from contributions, membership fees, and gross receipts from activities related to its exempt functions - subject to certain exceptions, and (2) no more than 33 1/3% of its support from gross investment income and unrelated business taxable income (less section 511 tax) from businesses acquired by the organization after June 30, 1975. See section 509(a)(2). (Complete Part III.) 11 An organization organized and operated exclusively to test for public safety. See section 509(a)(4). 12 An organization organized and operated exclusively for the benefit of, to perform the functions of, or to carry out the purposes of one or more publicly supported organizations described in section 509(a)(1) or section 509(a)(2). See section 509(a)(3). Check the box in lines 12a through 12d that describes the type of supporting organization and complete lines 12e, 12f, and 12g. Type I. A supporting organization operated, supervised, or controlled by its supported organization(s), typically by giving the supported organization(s) the power to regularly appoint or elect a majority of the directors or trustees of the supporting organization. You must complete Part IV, Sections A and B. Type II. A supporting organization supervised or controlled in connection with its supported organization(s), by having control or management of the supporting organization vested in the same persons that control or manage the supported organization(s). You must complete Part IV. Sections A and C. Type III functionally integrated. A supporting organization operated in connection with, and functionally integrated with, its supported organization(s) (see instructions). You must complete Part IV, Sections A, D, and E. Type III non-functionally integrated. A supporting organization operated in connection with its supported organization(s) that is not functionally integrated. The organization generally must satisfy a distribution requirement and an attentiveness requirement (see instructions). You must complete Part IV, Sections A and D, and Part V. Check this box if the organization received a written determination from the IRS that it is a Type I, Type III, Type III functionally integrated, or Type III non-functionally integrated supporting organization. f Enter the number of supported organizations Provide the following information about the supported organization(s). (iv) Is the organization listed (i) Name of supported (ii) EIN (iii) Type of organization (v) Amount of monetary (vi) Amount of other your governing document? (described on lines 1-10 organization support (see instructions) support (see instructions) Yes No above (see instructions))

Part II Support Schedule for Organizations Described in Sections 170(b)(1)(A)(iv) and 170(b)(1)(A)(vi)

(Complete only if you checked the box on line 5, 7, or 8 of Part I or if the organization failed to qualify under Part III. If the organization fails to qualify under the tests listed below, please complete Part III.)

Sec	Section A. Public Support										
Cale	ndar year (or fiscal year beginning in) 🕨	(a) 2014	(b) 2015	(c) 2016	(d) 2017	(e) 2018	(f) Total				
1	Gifts, grants, contributions, and										
	membership fees received. (Do not										
	include any "unusual grants.")	4,168,063.	445,643.	8,521,519.	3,316,227.	6,231,687.	22,683,139.				
2	Tax revenues levied for the organ-										
	ization's benefit and either paid to										
	or expended on its behalf										
3	The value of services or facilities										
	furnished by a governmental unit to										
	the organization without charge										
4	Total. Add lines 1 through 3	4,168,063.	445,643.	8,521,519.	3,316,227.	6,231,687.	22,683,139.				
5	The portion of total contributions										
	by each person (other than a										
	governmental unit or publicly										
	supported organization) included										
	on line 1 that exceeds 2% of the										
	amount shown on line 11,										
	column (f)						5,307,786.				
6	Public support. Subtract line 5 from line 4.						17,375,353.				
Sec	ction B. Total Support										
Cale	ndar year (or fiscal year beginning in) ►	(a) 2014	(b) 2015	(c) 2016	(d) 2017	(e) 2018	(f) Total				
7	Amounts from line 4	4,168,063.	445,643.	8,521,519.	3,316,227.	6,231,687.	22,683,139.				
8	Gross income from interest,										
	dividends, payments received on										
	securities loans, rents, royalties,										
	and income from similar sources	1,238.	523.	1,023.	450.	168.	3,402.				
9	Net income from unrelated business										
	activities, whether or not the										
	business is regularly carried on										
10	Other income. Do not include gain										
	or loss from the sale of capital										
	assets (Explain in Part VI.)	-70,811.	-115,927.	-200,686.	561,500.	-197,415.					
11	Total support. Add lines 7 through 10						22,663,202.				
12	Gross receipts from related activities	•					,831,484.				
	First five years. If the Form 990 is fo	-			•						
<u>C</u>	organization, check this box and sto ction C. Computation of Publ	here					>				
	Public support percentage for 2018 (14	76.67 % 74.95 %				
	Public support percentage from 2017					15					
16a	33 1/3% support test - 2018. If the	•		•		•	x and				
	stop here. The organization qualifies						······································				
b	33 1/3% support test - 2017. If the						is box				
4-	and stop here. The organization qua						P				
17a	10% -facts-and-circumstances tes										
	and if the organization meets the "fac				•	_					
	meets the "facts-and-circumstances"	-			•						
b	10% -facts-and-circumstances tes										
	more, and if the organization meets the						· .				
40	organization meets the "facts-and-circ		-				_				
ıδ	Private foundation. If the organization	on did not check a	box on line 13, 16	a, 100, 1/a, 0r 1/k	ט, כחפכא נחוא box a	ına see mstruction:	s				

Part III | Support Schedule for Organizations Described in Section 509(a)(2)

(Complete only if you checked the box on line 10 of Part I or if the organization failed to qualify under Part II. If the organization fails to qualify under the tests listed below, please complete Part II.)

Calendar year (or fiscal year beginning in) Galled any furnishment of the services personal programs of the services of the organization is tax-exempt purpose of cross receipts from activities that are not an unrelated trade or to be organization is the services of personal programs of the services of the services of personal programs of the services of personal programs of the services of personal programs of the services of the services of personal programs of the services of the ser	Se	ction A. Public Support	now, please com	piete Part II.)				
1 Giffs, grants, contributions, and membership feer received. (Do not include any "unusual grants.") 2 Gross receipts from admissions, merchandiae sold or services per formod, or facilities turnished in any activity that is related to the organization is trave-empt purpose. 3 Gross receipts from admissions, merchandiae sold or services per formod, or facilities turnished in any activity that is related to the organization is trave-empt purpose. 3 Gross receipts from admissions or such as a service participation of the services per formation in the organization is benefit and either paid to or expended on its obtain. 5 The value of services or facilities furnished by a governmental unit to the organization without charge. 6 Total. Add inst through 5 7.2 Amounts included on lines 1, 2, and 3 received from oliqualified persons. 9 A received from oliqualified persons. 9 A public support, quantiae is familiar to the organization of the o			(a) 2014	(b) 2015	(c) 2016	(d) 2017	(e) 2018	(f) Total
membership fees received. (Do not include any nursusal grants.") 2. Gross receipts from admissions, membradies sold or services performed, or facilities furnished in any activity that is related to the organization's tax-exempt purpose 3 Gross receipts from admissions that are not an unrelated trade or business under section 513 4. Tax revenues levied for the organization's tax-exempt purpose 3 cross receipts from admissions and the property of the property of the organization's benefit and often praid to or expended on its behalf 5. The value of services or facilities furnished by a governmental unit to the organization without charge 6. Total. Add lines 1 through 5. The value of services or facilities furnished by a governmental unit to the organization without charge 6. Total. Add lines 1 through 5. The value of missing persons 10 Amounts included on lines 1, 2, and 3 received from disqualified persons 10 Amounts included on lines 1, 2, and 3 received from other basic developments and the property of t		· ` ` ` · · · · · · · · · · · · · · · ·	(4) 2011	(3) 2313	(6) 2515	(4) 2017	(0) 2010	(i) rotal
include any *unusual grants.*) Gross receipts from admissions, merchandise sold or services performed, or facilities furnished in any activity that is related to the organizations is trave-empt purpose 3. Gross receipts from admissions is trave-empt purpose. 3. Gross receipts from admission is trave-empt purpose. 4. Tax revenues levial for the organization is behalf or or expended on its behalf or or expended on its behalf or or expended on its behalf or expended on its	•	, , , , , , , , , , , , , , , , , , , ,						
2 Gross receipts from admissions, merchandles sold or services performed, or facilities furnished to the origanization's tax-exempt purpose 3 Gross receipts from additions that are not an unrelated trade or business under section 513 4 Tax revenues levied for the organization's tax-exempt purpose 3 Gross receipts from addition that are not an unrelated trade or business under section 513 5 The value of services or facilities furnished by a governmental unit to the organization without charge 6 Total. Add inins 1 through 5 7 a Amounts included on lines 1 to 2, and 3 received from disqualified persons be a front six or the form disqualified persons be a front inins 1 through 5 7 a Amounts included on lines 1 to 2, and 3 received from disqualified persons be a front disqualified persons be a front disqualified persons to a received from disqualified persons to the service of the 10 to								
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any activity that is related to the organization is tax-exempt purpose of congruents from activities that are not an unrelated trade or business under section 513	_							
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18 Investment income percentage from 2017 Schedule A, Part III, line 17 19a 33 1/3% support tests - 2018. If the organization did not check the box on line 14, and line 15 is more than 33 1/3%, and line 17 is not more than 33 1/3%, check this box and stop here. The organization qualifies as a publicly supported organization b 33 1/3% support tests - 2017. If the organization did not check a box on line 14 or line 19a, and line 16 is more than 33 1/3%, and line 18 is not more than 33 1/3%, check this box and stop here. The organization qualifies as a publicly supported organization		•					17	
19a 33 1/3% support tests - 2018. If the organization did not check the box on line 14, and line 15 is more than 33 1/3%, and line 17 is not more than 33 1/3%, check this box and stop here. The organization qualifies as a publicly supported organization							 	
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b 33 1/3% support tests - 2017. If the organization did not check a box on line 14 or line 19a, and line 16 is more than 33 1/3%, and line 18 is not more than 33 1/3%, check this box and stop here. The organization qualifies as a publicly supported organization	198							11 19 110f
line 18 is not more than 33 1/3%, check this box and stop here. The organization qualifies as a publicly supported organization	L							
	ľ	• •	•			•	•	
	20							

Part IV | Supporting Organizations

(Complete only if you checked a box in line 12 on Part I. If you checked 12a of Part I, complete Sections A and B. If you checked 12b of Part I, complete Sections A and C. If you checked 12c of Part I, complete Sections A, D, and E. If you checked 12d of Part I, complete Sections A and D, and complete Part V.)

Section A. All Supporting Organizations

- 1 Are all of the organization's supported organizations listed by name in the organization's governing documents? If "No," describe in Part VI how the supported organizations are designated. If designated by class or purpose, describe the designation. If historic and continuing relationship, explain.
- 2 Did the organization have any supported organization that does not have an IRS determination of status under section 509(a)(1) or (2)? If "Yes," explain in **Part VI** how the organization determined that the supported organization was described in section 509(a)(1) or (2).
- 3a Did the organization have a supported organization described in section 501(c)(4), (5), or (6)? If "Yes," answer (b) and (c) below.
- **b** Did the organization confirm that each supported organization qualified under section 501(c)(4), (5), or (6) and satisfied the public support tests under section 509(a)(2)? If "Yes," describe in **Part VI** when and how the organization made the determination.
- c Did the organization ensure that all support to such organizations was used exclusively for section 170(c)(2)(B) purposes? If "Yes," explain in Part VI what controls the organization put in place to ensure such use.
- **4a** Was any supported organization not organized in the United States ("foreign supported organization")? *If* "Yes," and if you checked 12a or 12b in Part I, answer (b) and (c) below.
- **b** Did the organization have ultimate control and discretion in deciding whether to make grants to the foreign supported organization? If "Yes," describe in **Part VI** how the organization had such control and discretion despite being controlled or supervised by or in connection with its supported organizations.
- c Did the organization support any foreign supported organization that does not have an IRS determination under sections 501(c)(3) and 509(a)(1) or (2)? If "Yes," explain in Part VI what controls the organization used to ensure that all support to the foreign supported organization was used exclusively for section 170(c)(2)(B) purposes.
- 5a Did the organization add, substitute, or remove any supported organizations during the tax year? If "Yes," answer (b) and (c) below (if applicable). Also, provide detail in Part VI, including (i) the names and EIN numbers of the supported organizations added, substituted, or removed; (ii) the reasons for each such action; (iii) the authority under the organization's organizing document authorizing such action; and (iv) how the action was accomplished (such as by amendment to the organizing document).
- **b Type I or Type II only.** Was any added or substituted supported organization part of a class already designated in the organization's organizing document?
- c Substitutions only. Was the substitution the result of an event beyond the organization's control?
- 6 Did the organization provide support (whether in the form of grants or the provision of services or facilities) to anyone other than (i) its supported organizations, (ii) individuals that are part of the charitable class benefited by one or more of its supported organizations, or (iii) other supporting organizations that also support or benefit one or more of the filing organization's supported organizations? If "Yes," provide detail in Part VI.
- 7 Did the organization provide a grant, loan, compensation, or other similar payment to a substantial contributor (as defined in section 4958(c)(3)(C)), a family member of a substantial contributor, or a 35% controlled entity with regard to a substantial contributor? If "Yes," complete Part I of Schedule L (Form 990 or 990-EZ).
- 8 Did the organization make a loan to a disqualified person (as defined in section 4958) not described in line 7? If "Yes," complete Part I of Schedule L (Form 990 or 990-EZ).
- **9a** Was the organization controlled directly or indirectly at any time during the tax year by one or more disqualified persons as defined in section 4946 (other than foundation managers and organizations described in section 509(a)(1) or (2))? If "Yes," provide detail in **Part VI.**
- **b** Did one or more disqualified persons (as defined in line 9a) hold a controlling interest in any entity in which the supporting organization had an interest? *If* "Yes," *provide detail in* **Part VI.**
- c Did a disqualified person (as defined in line 9a) have an ownership interest in, or derive any personal benefit from, assets in which the supporting organization also had an interest? If "Yes," provide detail in Part VI.
- 10a Was the organization subject to the excess business holdings rules of section 4943 because of section 4943(f) (regarding certain Type II supporting organizations, and all Type III non-functionally integrated supporting organizations)? If "Yes," answer 10b below.
 - **b** Did the organization have any excess business holdings in the tax year? (Use Schedule C, Form 4720, to determine whether the organization had excess business holdings.)

1			Yes	No
2 3a 3b 3c 4a 4b 4c 5a 5b 5c 6 7 8 9a 9b 9c 10a				
2 3a 3b 3c 4a 4b 4c 5a 5b 5c 6 7 8 9a 9b 9c 10a		1		
3a 3b 3c 4a 4b 4b 5a 5b 5c 6 7 8 9a 9b 9c 10a 10b				
3a 3b 3c 4a 4b 4b 5a 5b 5c 6 7 8 9a 9b 9c 10a 10b				
3b 3c 4a 4b 4b 5a 5b 5c 6 7 8 9a 9b 9c 10a		2		
3b 3c 4a 4b 4b 5a 5b 5c 6 7 8 9a 9b 9c 10a				
3c 4a 4b 4b 5a 5b 5c 6 7 8 9a 9b 9c 10a 10b		3a		
3c 4a 4b 4b 5a 5b 5c 6 7 8 9a 9b 9c 10a 10b				
3c 4a 4b 4b 5a 5b 5c 6 7 8 9a 9b 9c 10a 10b		3h		
4a 4b 4c 5a 5b 5c 6 7 8 9a 9b 9c 10a 10b				
4b 4c 5a 5b 5c 6 7 8 9a 9b 9c 10a 10b		3с		
4b 4c 5a 5b 5c 6 7 8 9a 9b 9c 10a 10b				
4c 5a 5b 5c 6 7 8 9a 9b 9c 10a		4a		
4c 5a 5b 5c 6 7 8 9a 9b 9c 10a				
4c 5a 5b 5c 6 7 8 9a 9b 9c 10a		4h		
5a 5b 5c 6 7 8 9a 9b 9c 10a		+u		
5a 5b 5c 6 7 8 9a 9b 9c 10a				
5a 5b 5c 6 7 8 9a 9b 9c 10a				
5b 5c 6 7 8 9a 9b 9c 10a		4c		
5b 5c 6 7 8 9a 9b 9c 10a				
5b 5c 6 7 8 9a 9b 9c 10a				
5b 5c 6 7 8 9a 9b 9c 10a				
5b 5c 6 7 8 9a 9b 9c 10a		5a		
5c 6 7 8 9a 9b 9c 10a 10b		Ju		
5c 6 7 8 9a 9b 9c 10a 10b		5b		
7 8 9a 9b 9c 10a		5c		
7 8 9a 9b 9c 10a				
7 8 9a 9b 9c 10a				
7 8 9a 9b 9c 10a				
7 8 9a 9b 9c 10a		6		
9a 9b 9c 10a		•		
9a 9b 9c 10a				
9a 9b 9c 10a		7		
9a 9b 9c 10a				
9b 9c 10a		8		
9b 9c 10a				
9b 9c 10a		9a		
9c 10a		- Ju		
10a		9b		
10a				
10b		9с		
10b				
10b		100		
10b m 990 or 990-EZ) 2018		iva		
m 990 or 990-EZ) 2018		10b		
	m 9	90 or 99	90-EZ)	2018

Pa	rt IV Supporting Organizations _(continued)			
			Yes	No
11	Has the organization accepted a gift or contribution from any of the following persons?			
а	A person who directly or indirectly controls, either alone or together with persons described in (b) and (c)			
	below, the governing body of a supported organization?	11a		
b	A family member of a person described in (a) above?	11b		
	A 35% controlled entity of a person described in (a) or (b) above? If "Yes" to a, b, or c, provide detail in Part VI.	11c		
	tion B. Type I Supporting Organizations	1		
	ton brigger capporang organizations		Yes	No
4	Did the divertors twisters as membership of one or more supported exeminations have the negret to		163	NO
1	Did the directors, trustees, or membership of one or more supported organizations have the power to			
	regularly appoint or elect at least a majority of the organization's directors or trustees at all times during the			
	tax year? If "No," describe in Part VI how the supported organization(s) effectively operated, supervised, or			
	controlled the organization's activities. If the organization had more than one supported organization,			
	describe how the powers to appoint and/or remove directors or trustees were allocated among the supported			
	organizations and what conditions or restrictions, if any, applied to such powers during the tax year.	1		
2	Did the organization operate for the benefit of any supported organization other than the supported			
	organization(s) that operated, supervised, or controlled the supporting organization? If "Yes," explain in			
	Part VI how providing such benefit carried out the purposes of the supported organization(s) that operated,			
	supervised, or controlled the supporting organization.	2		
Sec	tion C. Type II Supporting Organizations			
			Yes	No
1	Were a majority of the organization's directors or trustees during the tax year also a majority of the directors			
	or trustees of each of the organization's supported organization(s)? If "No," describe in Part VI how control			
	or management of the supporting organization was vested in the same persons that controlled or managed			
	the supported organization(s).	1		
Sec	tion D. All Type III Supporting Organizations			
	, , , , , , , , , , , , , , , , , , ,	-	Yes	No
1	Did the organization provide to each of its supported organizations, by the last day of the fifth month of the			
	organization's tax year, (i) a written notice describing the type and amount of support provided during the prior tax			
	year, (ii) a copy of the Form 990 that was most recently filed as of the date of notification, and (iii) copies of the			
	organization's governing documents in effect on the date of notification, to the extent not previously provided?	1		
2	Were any of the organization's officers, directors, or trustees either (i) appointed or elected by the supported			
	organization(s) or (ii) serving on the governing body of a supported organization? If "No," explain in Part VI how			
	the organization maintained a close and continuous working relationship with the supported organization(s).	2		
3	By reason of the relationship described in (2), did the organization's supported organizations have a			
Ū	significant voice in the organization's investment policies and in directing the use of the organization's			
	income or assets at all times during the tax year? If "Yes," describe in Part VI the role the organization's			
	supported organizations played in this regard.	3		
Sec	tion E. Type III Functionally Integrated Supporting Organizations			
1	Check the box next to the method that the organization used to satisfy the Integral Part Test during the yea(see instructions)			
' a	The organization satisfied the Activities Test. <i>Complete line 2 below.</i>	-		
b	The organization is the parent of each of its supported organizations. <i>Complete</i> line 3 below.			
c	The organization supported a governmental entity. Describe in Part VI how you supported a government entity (see ins	truction	c)	
2	Activities Test. Answer (a) and (b) below.	tractions	Yes	No
a	Did substantially all of the organization's activities during the tax year directly further the exempt purposes of		163	140
а	the supported organization(s) to which the organization was responsive? If "Yes," then in Part VI identify			
	those supported organizations and explain how these activities directly furthered their exempt purposes,			
	how the organization was responsive to those supported organizations, and how the organization determined			
	that these activities constituted substantially all of its activities.	2a		
h	·	Za		
b				
	of the organization's supported organization(s) would have been engaged in? If "Yes," explain in Part VI the			
	reasons for the organization's position that its supported organization(s) would have engaged in these	01		
_	activities but for the organization's involvement.	2b		
3	Parent of Supported Organizations. Answer (a) and (b) below.			
а	Did the organization have the power to regularly appoint or elect a majority of the officers, directors, or			
	trustees of each of the supported organizations? Provide details in Part VI.	3a		
b				
	of its supported organizations? If "Yes," describe in Part VI the role played by the organization in this regard.	3b		

Pa	rt V Type III Non-Functionally Integrated 509(a)(3) Supportin	g Orga	nizations	
1	Check here if the organization satisfied the Integral Part Test as a qualifying	g trust on	Nov. 20, 1970 (explain in	Part VI.) See instructions. Al
	other Type III non-functionally integrated supporting organizations must co	mplete S	ections A through E.	
Sect	ion A - Adjusted Net Income		(A) Prior Year	(B) Current Year (optional)
1	Net short-term capital gain	1		
2	Recoveries of prior-year distributions	2		
3	Other gross income (see instructions)	3		
4	Add lines 1 through 3	4		
5	Depreciation and depletion	5		
6	Portion of operating expenses paid or incurred for production or			
	collection of gross income or for management, conservation, or			
	maintenance of property held for production of income (see instructions)	6		
7	Other expenses (see instructions)	7		
8	Adjusted Net Income (subtract lines 5, 6, and 7 from line 4)	8		
Sect	ion B - Minimum Asset Amount		(A) Prior Year	(B) Current Year (optional)
1	Aggregate fair market value of all non-exempt-use assets (see			
	instructions for short tax year or assets held for part of year):			
а	Average monthly value of securities	1a		
b	Average monthly cash balances	1b		
С	Fair market value of other non-exempt-use assets	1c		
d	Total (add lines 1a, 1b, and 1c)	1d		
е	Discount claimed for blockage or other			
	factors (explain in detail in Part VI):			
2	Acquisition indebtedness applicable to non-exempt-use assets	2		
3	Subtract line 2 from line 1d	3		
4	Cash deemed held for exempt use. Enter 1-1/2% of line 3 (for greater amount,			
	see instructions)	4		
5	Net value of non-exempt-use assets (subtract line 4 from line 3)	5		
6	Multiply line 5 by .035	6		
7	Recoveries of prior-year distributions	7		
8	Minimum Asset Amount (add line 7 to line 6)	8		
Sect	ion C - Distributable Amount			Current Year
1	Adjusted net income for prior year (from Section A, line 8, Column A)	1		
2	Enter 85% of line 1	2		
3	Minimum asset amount for prior year (from Section B, line 8, Column A)	3		
4	Enter greater of line 2 or line 3	4		
5	Income tax imposed in prior year	5		
6	Distributable Amount. Subtract line 5 from line 4, unless subject to			
	emergency temporary reduction (see instructions)	6		
7	Check here if the current year is the organization's first as a non-functional	y integrat	ted Type III supporting org	anization (see
	instructions).			

Schedule A (Form 990 or 990-EZ) 2018

Par	Type III Non-Functionally Integrated 509	(a)(3) Supporting Orga	anizations _(continued)	
Secti	on D - Distributions			Current Year
1	Amounts paid to supported organizations to accomplish exe			
2	Amounts paid to perform activity that directly furthers exempt			
	organizations, in excess of income from activity			
3	Administrative expenses paid to accomplish exempt purpose			
4	Amounts paid to acquire exempt-use assets			
5	Qualified set-aside amounts (prior IRS approval required)			
6	Other distributions (describe in Part VI). See instructions.			
7	Total annual distributions. Add lines 1 through 6.			
8	Distributions to attentive supported organizations to which the			
	(provide details in Part VI). See instructions.			
9	Distributable amount for 2018 from Section C, line 6			
10	Line 8 amount divided by line 9 amount			
Secti	on E - Distribution Allocations (see instructions)	(i) Excess Distributions	(ii) Underdistributions Pre-2018	(iii) Distributable Amount for 2018
1	Distributable amount for 2018 from Section C, line 6			
2	Underdistributions, if any, for years prior to 2018 (reason-			
	able cause required- explain in Part VI). See instructions.			
3	Excess distributions carryover, if any, to 2018			
а	From 2013			
b	From 2014			
С	From 2015			
d	From 2016			
е	From 2017			
f	Total of lines 3a through e			
g	Applied to underdistributions of prior years			
h	Applied to 2018 distributable amount			
i	Carryover from 2013 not applied (see instructions)			
j	Remainder. Subtract lines 3g, 3h, and 3i from 3f.			
4	Distributions for 2018 from Section D,			
	line 7: \$			
а	Applied to underdistributions of prior years			
b	Applied to 2018 distributable amount			
С	Remainder. Subtract lines 4a and 4b from 4.			
5	Remaining underdistributions for years prior to 2018, if		<u> </u>	
	any. Subtract lines 3g and 4a from line 2. For result greater			
	than zero, explain in Part VI. See instructions.			
6	Remaining underdistributions for 2018. Subtract lines 3h			
	and 4b from line 1. For result greater than zero, explain in			
	Part VI. See instructions.			
7	Excess distributions carryover to 2019. Add lines 3j			
	and 4c.			
8	Breakdown of line 7:			
а	Excess from 2014			
	Excess from 2015			
	Excess from 2016			
	Excess from 2017			
	Excess from 2018			

Schedule A (Form 990 or 990-EZ) 2018

Part IV, Section A, lines 1, 2, 3b, 3c, 4b, 4c, 5a, 6, 9a, 9b, 9c, 11a, 11b, and 11c; P line 1; Part IV, Section D, lines 2 and 3; Part IV, Section E, lines 1c, 2a, 2b, 3a, and Section D, lines 5, 6, and 8; and Part V, Section E, lines 2, 5, and 6. Also complete (See instructions.)	3b; Part V, line 1; Part V, Section B, line 1e; Part V,
PART II, SECTION B, LINE 10	
OTHER INCOME:	
FOREIGN CURRENCY TRANSLATION LOSS	-203,528.00
MISCELLANEOUS INCOME	6,113.00
TOTAL OTHER INCOME	-197,415.00

SCHEDULE D

(Form 990)

Department of the Treasury Internal Revenue Service

Supplemental Financial Statements

▶ Complete if the organization answered "Yes" on Form 990,
Part IV, line 6, 7, 8, 9, 10, 11a, 11b, 11c, 11d, 11e, 11f, 12a, or 12b.

▶ Attach to Form 990.

▶ Go to www.irs.gov/Form990 for instructions and the latest information.

OMB No. 1545-0047 Open to Public Inspection

Name of the organization

EARTH INNOVATION INSTITUTE

Employer identification number 27-3444564

Pa	rt I Organizations Maintaining Donor Advised	d Funds or Other Similar Fund	s or Accounts. Complete if the
	organization answered "Yes" on Form 990, Part IV, line	e 6.	
		(a) Donor advised funds	(b) Funds and other accounts
1	Total number at end of year		
2	Aggregate value of contributions to (during year)		
3	Aggregate value of grants from (during year)		
4	Aggregate value at end of year		
5	Did the organization inform all donors and donor advisors in w	riting that the assets held in donor advi	sed funds
	are the organization's property, subject to the organization's e	_	
6	Did the organization inform all grantees, donors, and donor ac		
	for charitable purposes and not for the benefit of the donor or		
Pa			
1	Purpose(s) of conservation easements held by the organization	on (check all that apply).	
	Preservation of land for public use (e.g., recreation or ed	ducation) Preservation of a his	torically important land area
	Protection of natural habitat	Preservation of a cer	tified historic structure
	Preservation of open space		
2	Complete lines 2a through 2d if the organization held a qualifi	ed conservation contribution in the form	of a conservation easement on the last
	day of the tax year.		Held at the End of the Tax Year
а	Total number of conservation easements		2a
b			
С	Number of conservation easements on a certified historic stru	cture included in (a)	2c
d	Number of conservation easements included in (c) acquired a	fter 7/25/06, and not on a historic struc	ture
	listed in the National Register		2d
3	Number of conservation easements modified, transferred, rele		
	year ▶		
4	Number of states where property subject to conservation eas	ement is located >	
5	Does the organization have a written policy regarding the peri	odic monitoring, inspection, handling of	
	violations, and enforcement of the conservation easements it	holds?	Yes No
6	Staff and volunteer hours devoted to monitoring, inspecting, I	nandling of violations, and enforcing cor	nservation easements during the year
			
7	Amount of expenses incurred in monitoring, inspecting, handle	ing of violations, and enforcing conserv	ation easements during the year
	> \$		
8	Does each conservation easement reported on line 2(d) above	•	
	and section 170(h)(4)(B)(ii)?		Yes No
9	In Part XIII, describe how the organization reports conservation	on easements in its revenue and expens	e statement, and balance sheet, and
	include, if applicable, the text of the footnote to the organization	on's financial statements that describes	the organization's accounting for
_	conservation easements.		
Pa	rt III Organizations Maintaining Collections of		Other Similar Assets.
	Complete if the organization answered "Yes" on Form	990, Part IV, line 8.	
1a	If the organization elected, as permitted under SFAS 116 (AS		
	historical treasures, or other similar assets held for public exh	ibition, education, or research in further	ance of public service, provide, in Part XIII,
	the text of the footnote to its financial statements that describ	pes these items.	
b	If the organization elected, as permitted under SFAS 116 (AS	C 958), to report in its revenue statemer	nt and balance sheet works of art, historical
	treasures, or other similar assets held for public exhibition, ed	ucation, or research in furtherance of pu	ublic service, provide the following amounts
	relating to these items:		
	(i) Revenue included on Form 990, Part VIII, line 1		
	(ii) Assets included in Form 990, Part X		> \$
2	If the organization received or held works of art, historical trea	sures, or other similar assets for financi	al gain, provide
	the following amounts required to be reported under SFAS 11	6 (ASC 958) relating to these items:	
а	Revenue included on Form 990, Part VIII, line 1		> \$
h	Assets included in Form 990. Part X		▶ \$

	()	NOVATION						2/-34			
Pai	t III Organizations Maintaining C										
3	Using the organization's acquisition, accession	n, and other record	ls, chec	k any of the	following that	at are a si	ignificant i	use of its	collection	n iten	ns
	(check all that apply):										
а	Public exhibition	d			hange progr						
b	Scholarly research	е		Other							
С	Preservation for future generations										
4	Provide a description of the organization's co	•		•	•			ose in Par	t XIII.		
5	During the year, did the organization solicit or								7	_	_
	to be sold to raise funds rather than to be ma								Yes		_ No
Pai	t IV Escrow and Custodial Arrang		ete if the	organizatio	n answered	"Yes" on	Form 990), Part IV,	line 9, o	r	
	reported an amount on Form 990, Part										
1a	Is the organization an agent, trustee, custodia								٦.,		٦
	on Form 990, Part X?							L	Yes		∐ No
b	If "Yes," explain the arrangement in Part XIII a	and complete the fo	llowing	table:							
									Amour	ıt	
	Beginning balance										
	Additions during the year										
е	Distributions during the year										
Ť	Ending balance								7.7	$\overline{}$	Τ
	Did the organization include an amount on Fo						•		Yes	H	∐ No
Par	If "Yes," explain the arrangement in Part XIII. t V Endowment Funds. Complete if										
ı aı	Endowment runds. Complete in				(c) Two yea			voare haek	(e) Fou	r voare	hack
10	Paginning of year balance	(a) Current year	(b) P	rior year	(C) TWO yea	15 Dack	(a) Three y	tais back	(e) 1 0u	years	Dauk
	Beginning of year balance										
b	Contributions										
C	Net investment earnings, gains, and losses					-					
u	Grants or scholarships										
е	Other expenditures for facilities										
	and programs					-					
	Administrative expenses										
g	End of year balance	ant voor and balance	o /lipo 1	a column (s)) bold oo:						
2	Provide the estimated percentage of the curre Board designated or quasi-endowment	•	e (iirie i %	g, column (a	a)) neid as.						
a	Permanent endowment	%									
	Temporarily restricted endowment										
C	The percentages on lines 2a, 2b, and 2c shou										
32	Are there endowment funds not in the posses	•	ation the	at are hold a	nd administ	arad for th	ho organiz	zation			
Ja	by:	ssion of the organiz	ation the	at are rielu a	iiu auiiiiiist	erea ioi ti	ne organiz	alion		Yes	No
									3a(i)	163	INO
	(i) unrelated organizations (ii) related organizations								3a(ii)		
h	If "Yes" on line 3a(ii), are the related organizat										
4	Describe in Part XIII the intended uses of the										l
	t VI Land, Buildings, and Equipme		, 1111011t	141140.							
	Complete if the organization answered). Part I\	V. line 11a. S	See Form 99	0. Part X.	line 10.				
	Description of property	(a) Cost or o			or other		ccumulate	ed	(d) Boo	k valı	ıe
	2 2 2 2 2 2 1 2 1 2 1 2 1 2 1 2 1 2 1 2	basis (investr			(other)	ı ',	oreciation	_	(=, 550		
	Land		•			·					
	Buildings										
	Leasehold improvements										
	Equipment							$\neg \vdash$			
	Other										

Schedule D (Form 990) 2018

0.

Total. Add lines 1a through 1e. (Column (d) must equal Form 990, Part X, column (B), line 10c.)

Schedule D (Form 990) 2018 EARTH INNOV	/ATION	INSTITU	TE	2	7-3444564	Page
Part VII Investments - Other Securities.						
Complete if the organization answered "Yes"						
(a) Description of security or category (including name of security)	(b) B	ook value	(c) Method of	valuation: Cost or er	nd-of-year market v	value
(1) Financial derivatives						
(2) Closely-held equity interests						
(3) Other						
(A)						
(B)						
(C)						
(D)						
(E)						
(F)						
(G)						
(H)						
Total. (Col. (b) must equal Form 990, Part X, col. (B) line 12.)						
Part VIII Investments - Program Related.						
Complete if the organization answered "Yes"	on Form 9!	90 Part IV line	11c. See Form 990	Part X line 13		
(a) Description of investment		ook value		valuation: Cost or er	nd-of-year market v	value
(1)	+ ,		. ,		,	
(2)	+					
	+					
(3)	+					
(4)	+					
(5)	+					
(6)	+					
(7)	 					
(8)	 					
(9)	 					
Total. (Col. (b) must equal Form 990, Part X, col. (B) line 13.)						
Part IX Other Assets.						
Complete if the organization answered "Yes'			11d. See Form 990	, Part X, line 15.	1	
(a)	Description	า			(b) Book va	alue
(1)						
(2)						
(3)						
(4)						
(5)						
(6)						
(7)						
(8)						
(9)						
Total. (Column (b) must equal Form 990, Part X, col. (B) lin	ne 15)			•		
Part X Other Liabilities.	10 101/				1	
Complete if the organization answered "Yes"	on Form 9!	90 Part IV line	11e or 11f See For	m 990 Part X line 2	25	
(a) Described as of Balance.	0111 01111 01		(b) Book value	111000, 1 41171, 111102		
·· · · · · · · · · · · · · · · · · · ·		+	1-,	1		
(1) Federal income taxes				-		
(2)				-		
(3)				-		
(4)						
(5)						
(6)						

Total. (Column (b) must equal Form 990, Part X, col. (B) line 25.) 2. Liability for uncertain tax positions. In Part XIII, provide the text of the footnote to the organization's financial statements that reports the organization's liability for uncertain tax positions under FIN 48 (ASC 740). Check here if the text of the footnote has been provided in Part XIII

(7) (8)

Pai	rt XI Reconciliation of Revenue per Audited Financial S	Statements With F	Revenue per R	eturn) .
	Complete if the organization answered "Yes" on Form 990, Part IV	, line 12a.			
1	Total revenue, gains, and other support per audited financial statements			1	6,295,925.
2	Amounts included on line 1 but not on Form 990, Part VIII, line 12:				
а	Net unrealized gains (losses) on investments	2a			
b	Donated services and use of facilities	2b	6,582.		
С	Recoveries of prior year grants	2c			
d	Other (Describe in Part XIII.)	2d			
е	Add lines 2a through 2d			2e	6,582.
3	Subtract line 2e from line 1			3	6,289,343.
4	Amounts included on Form 990, Part VIII, line 12, but not on line 1:				
а	Investment expenses not included on Form 990, Part VIII, line 7b	4a			
b	Other (Describe in Part XIII.)	4b			
С				4c	0.
5	Total revenue. Add lines 3 and 4c. (This must equal Form 990, Part I, line	12.)		5	6,289,343.
Pa	rt XII Reconciliation of Expenses per Audited Financial		Expenses per	Retu	rn.
	Complete if the organization answered "Yes" on Form 990, Part IV				
1	Total expenses and losses per audited financial statements			1	4,977,310.
2	Amounts included on line 1 but not on Form 990, Part IX, line 25:				
а	Donated services and use of facilities	2a	6,582.		
b	Prior year adjustments	2b			
С	Other losses	2c			
d	Other (Describe in Part XIII.)	2d			
е	Add lines 2a through 2d			2e	6,582.
3	Subtract line 2e from line 1			3	4,970,728.
4	Amounts included on Form 990, Part IX, line 25, but not on line 1:				
а	Investment expenses not included on Form 990, Part VIII, line 7b	4a			
b	Other (Describe in Part XIII.)	4b			
С	Add lines 4a and 4b			4c	0.
5	Total expenses. Add lines 3 and 4c. (This must equal Form 990, Part I, line	e 18.)		5	4,970,728.
Pa	rt XIII Supplemental Information.				
	ide the descriptions required for Part II, lines 3, 5, and 9; Part III, lines 1a ar 2d and 4b; and Part XII, lines 2d and 4b. Also complete this part to provide			+, Fait	A, IIII 6 2, Fait Ai,

832054 10-29-18 Schedule D (Form 990) 2018

SCHEDULE F (Form 990)

Department of the Treasury Internal Revenue Service

Statement of Activities Outside the United States

Complete if the organization answered "Yes" on Form 990, Part IV, line 14b, 15, or 16.

➤ Attach to Form 990.

▶ Go to www.irs.gov/Form990 for instructions and the latest information.

OMB No. 1545-0047 Open to Public Inspection

Name of the organization

Employer identification number

27-3444564

EARTH INNOVATION INSTITUTE General Information on Activities Outside the United States. Complete if the organization answered "Yes" on Part I Form 990, Part IV, line 14b.

1 For grantmakers. Does the organization maintain records to substantiate the amount of its grants and other assistance, the grantees' eligibility for the grants or assistance, and the selection criteria used to award the grants or assistance? ______X Yes

For grantmakers. Describe in Part V the organization's procedures for monitoring the use of its grants and other assistance outside the United States.

3 Activities per Region. (The following Part I, line 3 table can be duplicated if additional space is needed.)

(a) Region (b) Number of (c) Number of (d) Activities conducted in the region (e) If activity listed in (d) (f) Total employees, agents, and independent expenditures (by type) (such as, fundraising, prooffices is a program service, for and in the region gram services, investments, grants to describe specific type investments contractors recipients located in the region) of service(s) in the region in the region in the region IMPLEMENTATION OF REDD+ AND POLICIES & SUPPLY CHAIN INITIATIVES FOR AFRICA 1 GRANTS OW EMISSION RURAL DEVT. 30,480. IMPLEMENTATION OF REDD+ AND POLICIES & SUPPLY CHAIN INITIATIVES FOR PROGRAM SERVICES, GRANTS & 2,721,191. SOUTH AMERICA 20 CONTRACTS LOW EMISSION RURAL DEVT. IMPLEMENTATION OF REDD+ AND POLICIES & SUPPLY PROGRAM SERVICES, GRANTS & CHAIN INITIATIVES FOR CONTRACTS LOW EMISSION RURAL DEVT. 537,086. CENTRAL AMERICA 1 IMPLEMENTATION OF REDD+ AND POLICIES & SUPPLY PROGRAM SERVICES, GRANTS & CHAIN INITIATIVES FOR CONTRACTS LOW EMISSION RURAL DEVT. 6 1,333,200. ASIA

3 a Subtotal	1	28			4,621,957.
b Total from continuation					
sheets to Part I	0	0			0.
c Totals (add lines 3a					
and 3b)	1	28			4,621,957.
LHA For Paperwork Reduct	tion Act Notice,	see the Instruc	tions for Form 990.	Schedule F (Form 990) 2018

EARTH INNOVATION INSTITUTE

Part II Grants and Other Assistance to Organizations or Entities Outside the United States. Complete if the organization answered "Yes" on Form 990, Part IV, line 15, for any recipient who received more than \$5,000. Part II can be duplicated if additional space is needed.

1 (a) Name of organization	(b) IRS code section and EIN (if applicable)	(c) Region	(d) Purpose of grant	(e) Amount of cash grant	(f) Manner of cash disbursement	(g) Amount of noncash assistance	(h) Description of noncash assistance	(i) Method of valuation (book, FMV, appraisal, other)
		SOUTH AMERICA	SEE SUPPLEMENTAL INFO	11,029,WIRE	WIRE TRANSFER	0		FMV
		EAST ASIA AND THE PACIFIC	SEE SUPPLEMENTAL INFO	636,693.WIRE	WIRE TRANSFER	0		FMV
		SOUTH AMERICA	SEE SUPPLEMENTAL INFO	74,153.	WIRE TRANSFER	0		FMV
		SOUTH AMERICA	SEE SUPPLEMENTAL INFO	.120,925.	120,925.WIRE TRANSFER	0		FMV
		SOUTH AMERICA	SEE SUPPLEMENTAL INFO	30,374.WIRE	WIRE TRANSFER	0		FMV
		NORTH AMERICA	SEE SUPPLEMENTAL INFO	172,561.	WIRE TRANSFER	0		FMV
		SOUTH AMERICA	SEE SUPPLEMENTAL INFO	147,024.WIRE	WIRE TRANSFER	0		FMV
		SOUTH AMERICA	SEE SUPPLEMENTAL INFO	.98,896.	WIRE TRANSFER	0		FMV
	recipient organizatio	ons listed above that are unsel has provided a sec	Enter total number of recipient organizations listed above that are recognized as charities by the foreign country, recognized as tax-exempt by the IRS, or for which the grantee or counsel has provided a section 501(c)(3) equivalency letter	foreign country,	recognized as tax-ex	(empt		6
3 Enter total number of other organizations or entities	other organizations	or entities					PodoS	Schodule E (Eorm 000) 2018

Schedule F (Form 990) 2018

i	(i) Method of valuation (book, FMV, appraisal, other)	FMV				
(1	(n) Description of non-cash assistance					
90), Part II, line	(g) Amount of non-cash assistance	0.				
Schedule F (Form 9	(f) Manner of cash disbursement	58,895.WIRE TRANSFER				
United States.	(e) Amount of cash grant	58,895.				
tions or Entities Outside the United States. (Schedule F (Form 990), Part II, line 1)	(d) Purpose of grant	SEE SUPPLEMENTAL INFO				
Continuation of Grants and Other Assistance to Organizations	(c) Region	AFRICA				
of Grants and Other	(b) IRS code section and EIN (if applicable)					
Part II Continuation o	1 (a) Name of organization					

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Page 3

EARTH INNOVATION INSTITUTE Schedule F (Form 990) 2018

Part III Grants and Other Assistance to Individuals Outside the United States. Complete if the organization answered "Yes" on Form 990, Part IV, line 16.

Part III can be duplicated if additional space is needed.

(h) Method of valuation (book, FMV, appraisal, other)					Schedule F (Form 990) 2018
(g) Description of noncash assistance					Schedu
(f) Amount of noncash assistance					
(e) Manner of cash disbursement					
(d) Amount of cash grant					
(c) Number of recipients					
(b) Region					
(a) Type of grant or assistance					

Page 4

1	Was the organization a U.S. transferor of property to a foreign corporation during the tax year? If "Yes," the organization may be required to file Form 926, Return by a U.S. Transferor of Property to a Foreign Corporation (see Instructions for Form 926)	Yes	X No
2	Did the organization have an interest in a foreign trust during the tax year? If "Yes," the organization may be required to separately file Form 3520, Annual Return To Report Transactions With Foreign Trusts and Receipt of Certain Foreign Gifts, and/or Form 3520-A, Annual Information Return of Foreign Trust With a U.S. Owner (see Instructions for Forms 3520 and 3520-A; don't file with Form 990)	Yes	X No
3	Did the organization have an ownership interest in a foreign corporation during the tax year? If "Yes," the organization may be required to file Form 5471, Information Return of U.S. Persons With Respect To Certain Foreign Corporations (see Instructions for Form 5471)	Yes	X No
4	Was the organization a direct or indirect shareholder of a passive foreign investment company or a qualified electing fund during the tax year? If "Yes," the organization may be required to file Form 8621, Information Return by a Shareholder of a Passive Foreign Investment Company or Qualified Electing Fund (see Instructions for Form 8621)	Yes	X No
5	Did the organization have an ownership interest in a foreign partnership during the tax year? If "Yes," the organization may be required to file Form 8865, Return of U.S. Persons With Respect to Certain Foreign Partnerships (see Instructions for Form 8865)	Yes	X No
6	Did the organization have any operations in or related to any boycotting countries during the tax year? If "Yes," the organization may be required to separately file Form 5713, International Boycott Report (see Instructions for Form 5713; don't file with Form 990)	Yes	X No

Schedule F (Form 990) 2018

Part V Supplemental Information

Provide the information required by Part I, line 2 (monitoring of funds); Part I, line 3, column (f) (accounting method; amounts of investments vs. expenditures per region); Part II, line 1 (accounting method); Part III (accounting method); and Part III, column (c) (estimated number of recipients), as applicable. Also complete this part to provide any additional information. See instructions.

PART II, COLUMN (D):

Schedule F (Form 990) 2018

REGION: SOUTH AMERICA

(D)IMPLEMENTATION OF REDD+ AND POLICIES & SUPPLY CHAIN INITIATIVES FOR

LOW EMISSION RURAL DEVT.

PART II, COLUMN (D):

REGION: EAST ASIA AND THE PACIFIC

(D) IMPLEMENTATION OF REDD+ AND POLICIES & SUPPLY CHAIN INITIATIVES FOR

LOW EMISSION RURAL DEVT., AND SUPPORTING SMALLHOLDER PALM OIL PRODUCERS

THROUGH JURISDICTIONAL STRATEGIES.

PART II, COLUMN (D):

REGION: NORTH AMERICA

(D)IMPLEMENTATION OF REDD+ AND POLICIES & SUPPLY CHAIN INITIATIVES FOR

LOW EMISSION RURAL DEVT.

PART II, COLUMN (D):

REGION: AFRICA

(D) IMPLEMENTATION OF REDD+ AND POLICIES & SUPPLY CHAIN INITIATIVES FOR

LOW EMISSION RURAL DEVT.

SCHEDULE J (Form 990)

Compensation Information

For certain Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees

Complete if the organization answered "Yes" on Form 990, Part IV, line 23.

► Attach to Form 990.

► Go to www.irs.gov/Form990 for instructions and the latest information.

OMB No. 1545-0047

Open to Public Inspection

Name of the organization

Part I Questions Regarding Compensation

Department of the Treasury

Internal Revenue Service

EARTH INNOVATION INSTITUTE

Employer identification number 27-3444564

	att Questions negarating compensation		Yes	No		
1a	Check the appropriate box(es) if the organization provided any of the following to or for a person listed on Form 990,			110		
	Part VII, Section A, line 1a. Complete Part III to provide any relevant information regarding these items.					
	First-class or charter travel Housing allowance or residence for personal use					
	Travel for companions Payments for business use of personal residence					
	Tax indemnification and gross-up payments Health or social club dues or initiation fees					
	Discretionary spending account Personal services (such as maid, chauffeur, chef)					
	Floorestandly operating account.					
b	If any of the boxes on line 1a are checked, did the organization follow a written policy regarding payment or					
~	reimbursement or provision of all of the expenses described above? If "No," complete Part III to explain	1b				
2	Did the organization require substantiation prior to reimbursing or allowing expenses incurred by all directors,	1.5				
_	trustees, and officers, including the CEO/Executive Director, regarding the items checked on line 1a?	2				
	trustees, and officers, including the OLO/Executive Director, regarding the items checked of line has					
3	Indicate which, if any, of the following the filing organization used to establish the compensation of the organization's					
3	CEO/Executive Director. Check all that apply. Do not check any boxes for methods used by a related organization to					
	establish compensation of the CEO/Executive Director, but explain in Part III.					
	Compensation committee Written employment contract					
	X Independent compensation consultant X Compensation survey or study					
	X Form 990 of other organizations X Approval by the board or compensation committee					
4	During the year, did any person listed on Form 990, Part VII, Section A, line 1a, with respect to the filing					
	organization or a related organization:			37		
а	Receive a severance payment or change-of-control payment?	4a 4b		X		
	b Participate in, or receive payment from, a supplemental nonqualified retirement plan?					
С	c Participate in, or receive payment from, an equity-based compensation arrangement?					
	If "Yes" to any of lines 4a-c, list the persons and provide the applicable amounts for each item in Part III.					
_	Only section 501(c)(3), 501(c)(4), and 501(c)(29) organizations must complete lines 5-9.					
5	For persons listed on Form 990, Part VII, Section A, line 1a, did the organization pay or accrue any compensation					
	contingent on the revenues of:			37		
а	The organization?	5a		X		
b	Any related organization?	5b		Х		
	If "Yes" on line 5a or 5b, describe in Part III.					
6	For persons listed on Form 990, Part VII, Section A, line 1a, did the organization pay or accrue any compensation					
	contingent on the net earnings of:					
а	The organization?	6a		Х		
b	Any related organization?	6b		Х		
	If "Yes" on line 6a or 6b, describe in Part III.					
7	For persons listed on Form 990, Part VII, Section A, line 1a, did the organization provide any nonfixed payments					
	not described on lines 5 and 6? If "Yes," describe in Part III	7		Х		
8	Were any amounts reported on Form 990, Part VII, paid or accrued pursuant to a contract that was subject to the					
	initial contract exception described in Regulations section 53.4958-4(a)(3)? If "Yes," describe in Part III	8		Х		
9	If "Yes" on line 8, did the organization also follow the rebuttable presumption procedure described in					
	Regulations section 53.4958-6(c)?	9				

LHA For Paperwork Reduction Act Notice, see the Instructions for Form 990.

Schedule J (Form 990) 2018

Part II Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees. Use duplicate copies if additional space is needed.

For each individual whose compensation must be reported on Schedule J, report compensation from the organization on row (i) and from related organizations, described in the instructions, on row (ii). Do not list any individuals that aren't listed on Form 990, Part VII.

Note: The sum of columns (B)(i)-(iii) for each listed individual must equal the total amount of Form 990, Part VII, Section A, line 1a, applicable column (D) and (E) amounts for that individual.

		(B) Breakdown of \	(B) Breakdown of W-2 and/or 1099-MISC compensation	SC compensation	(C) Retirement and	ple	(E) Total of columns	E.
(A) Name and Title		(i) Base compensation	(ii) Bonus & incentive compensation	(iii) Other reportable compensation	compensation	benefits	(a)·(i)(a)	in column (B) reported as deferred on prior Form 990
(1) DANIEL NEPSTAD	Ξ	273,750.	0	0	27,267.	19,010.	320,027.	0
PRESIDENT & ED	⊞		0			0		
(2) DAVID MCGRATH	Ξ	175,14	0		18,899.	26,059.	220,10	• 0
DEPUTY DIRECTOR	<u></u>	0	0	0	0	0	• 0	
	Ξ							
	<u></u>							
	Ξ							
	<u>(ii)</u>							
	Ξ							
	(iii)							
	(i)							
	€							
	Ξ							
	€							
	Ξ							
	(<u>ii</u>)							
	(i)							
	(ii)							
	(i)							
	(<u>ii</u>)							
	Ξ							
	(ii)							
	Ξ							
	<u>(ii</u>							
	Ξ							
	(<u>ii</u>)							
	(i)							
	(ii)							
	Ξ							
	▣							
	Ξ							
	⊞							
				C			Sched	Schedule J (Form 990) 2018

ditional information.										Schedule J (Form 990) 2018
Provide the information, explanation, or descriptions required for Part I, lines 1a, 1b, 3, 4a, 4b, 4c, 5a, 5b, 6a, 6b, 7, and 8, and for Part II. Also complete this part for any additional information.										
b, 7, and 8, and for Part II. Als										
b, 3, 4a, 4b, 4c, 5a, 5b, 6a, 6k										
required for Part I, lines 1a, 1										
explanation, or descriptions r										
Provide the information,										

SCHEDULE L

Department of the Treasury

Internal Revenue Service

(Form 990 or 990-EZ)

Name of the organization

Transactions With Interested Persons

➤ Complete if the organization answered "Yes" on Form 990, Part IV, line 25a, 25b, 26, 27, 28a, 28b, or 28c, or Form 990-EZ, Part V, line 38a or 40b.

► Attach to Form 990 or Form 990-EZ.

► Go to www.irs.gov/Form990 for instructions and the latest information.

OMB No. 1545-0047

2018

Open To Public Inspection

Employer identification number

EARTH INNOVATION INSTITUTE 27-3444564 Excess Benefit Transactions (section 501(c)(3), section 501(c)(4), and 501(c)(29) organizations only). Part I Complete if the organization answered "Yes" on Form 990, Part IV, line 25a or 25b, or Form 990-EZ, Part V, line 40b. (b) Relationship between disqualified (d) Corrected? (a) Name of disqualified person (c) Description of transaction person and organization Yes No 2 Enter the amount of tax incurred by the organization managers or disqualified persons during the year under section 4958 3 Enter the amount of tax, if any, on line 2, above, reimbursed by the organization Loans to and/or From Interested Persons. Part II Complete if the organization answered "Yes" on Form 990-EZ, Part V, line 38a or Form 990, Part IV, line 26; or if the organization reported an amount on Form 990, Part X, line 5, 6, or 22. (b) Relationship (d) Loan to or (i) Written (c) Purpose (a) Name of (e) Original (f) Balance due (g) In by board or from the interested person with organization of loan principal amount default? agreement? cómmittee? organization? To From Yes No Yes No Yes No

Part III Grants or Assistance Benefiting Interested Persons.

Complete if the organization answered "Yes" on Form 990, Part IV, line 27.

(a) Name of interested person	(b) Relationship between interested person and the organization	(c) Amount of assistance	(d) Type of assistance	(e) Purpose of assistance

LHA For Paperwork Reduction Act Notice, see the Instructions for Form 990 or 990-EZ.

Schedule L (Form 990 or 990-EZ) 2018

Total

Complete if the organization answered (a) Name of interested person	(b) Relationsh		interested	(c) Amount of transaction	(d) Description of transaction	organi	aring of zation's
	person a	ia trio organ		i ansastion	Hariodotion	Yes	nues?
	BROTHER				EMPLOYEE WA	Ā	Х
CLAUDIA STICKLER	WIFE OF	BOARD	PRESI	134,905.	EMPLOYEE WA	A	Х
							<u> </u>
							<u> </u>
							
D-1V 0 1 1116 II							
Part V Supplemental Information. Provide additional information for response	onses to questi	ons on Sche	edule L (see	instructions).			
SCH L, PART IV, BUSINESS T	RANSACT	IONS I	NVOLVI	NG INTEREST	ED PERSONS	:	
(A) NAME OF PERSON: DAVID	MCGRATH						
(D) DESCRIPTION OF TRANSAC	TION: E	MPLOYE	E WAGE	S & BENEFIT	'S		
(A) NAME OF PERSON: CLAUDI	а ѕттск	LER					
			CONT 201	D ODGANITA	IT ON .		
(B) RELATIONSHIP BETWEEN I	NIEKESI.	ED PER	SON AN	D ORGANIZAT	TON:		
WIFE OF BOARD PRESIDENT							
(D) DESCRIPTION OF TRANSAC	TION: E	MPLOYE	E WAGE	S & BENEFIT	.s		

SCHEDULE M (Form 990)

Noncash Contributions

OMB No. 1545-0047

Open to Public Inspection

Department of the Treasury Internal Revenue Service

Name of the organization

► Complete if the organizations answered "Yes" on Form 990, Part IV, lines 29 or 30.

Attach to Form 990.

EARTH INNOVATION INSTITUTE

► Go to www.irs.gov/Form990 for instructions and the latest information.

Employer identification number 27-3444564

Pai	TI Types of Property							
		(a)	(b)	(c)	(d)			
		Check if	Number of contributions or	Noncash contribution amounts reported on	Method of de		_	_
		applicable		Form 990, Part VIII, line 10	noncash contribu	ition a	mount	S
1	Art - Works of art							
2	Art - Historical treasures							
3	Art - Fractional interests							
4	Books and publications							
5	Clothing and household goods							
6	Cars and other vehicles							
7	Boats and planes							
8	Intellectual property							
9	Securities - Publicly traded							
10	Securities - Closely held stock							
11	Securities - Partnership, LLC, or							
	trust interests							
12	Securities - Miscellaneous							
13	Qualified conservation contribution -							
	Historic structures							
14	Qualified conservation contribution - Other							
15	Real estate - Residential							
16	Real estate - Commercial							
17	Real estate - Other							
18	Collectibles							
19	Food inventory							
20	Drugs and medical supplies							
21	Taxidermy							
22	Historical artifacts							
23	Scientific specimens							
24	Archeological artifacts			_				
25	Other (ADVERTISING S)	X	1	0	FMV PROVIDE	D B	Y D	ОИО
26	Other ()							
27	Other ()							
28	Other ()							
29	Number of Forms 8283 received by the organization		,					
	for which the organization completed Form 828	33, Part IV,	Donee Acknowled	gement 29				
							Yes	No
30a	During the year, did the organization receive by							
	must hold for at least three years from the date		•	•				37
	exempt purposes for the entire holding period?	?				30a		X
	If "Yes," describe the arrangement in Part II.							37
31	Does the organization have a gift acceptance p					31		X
32a	Does the organization hire or use third parties		-	· ·				v
	contributions?					32a		X
	If "Yes," describe in Part II.							
33	If the organization didn't report an amount in c	oiumn (c) fo	r a type of propert	y tor which column (a) is ch	ecked,			
	describe in Part II.							

LHA For Paperwork Reduction Act Notice, see the Instructions for Form 990. Schedule M (Form 990) 2018

Schedule M	(Form 990) 2018	EARTH I.	NNOVATION	INSTITU	TE		21-34445	64 Page 2
Part II	Supplemental	t I, column (b), tl	ne number of cont	rmation required ributions, the nu	d by Part I, lines a umber of items re	30b, 32b, and 33 eceived, or a com	, and whether the obination of both. Al	organization

SCHEDULE O

Internal Revenue Service

(Form 990 or 990-EZ) Department of the Treasury

Supplemental Information to Form 990 or 990-EZ

Complete to provide information for responses to specific questions on Form 990 or 990-EZ or to provide any additional information.

► Attach to Form 990 or 990-EZ. ▶ Go to www.irs.gov/Form990 for the latest information. Open to Public

OMB No. 1545-0047

Inspection

Name of the organization

EARTH INNOVATION INSTITUTE

Employer identification number 27-3444564

FORM 990, PART III, LINE 1, DESCRIPTION OF ORGANIZATION MISSION: EARTH INNOVATION INSTITUTE (EII OR THE "INSTITUTE") PURSUES THE GOALS OF SLOWING CLIMATE CHANGE, CONSERVING TROPICAL FORESTS AND FISHERIES, AND IMPROVING RURAL LIVELIHOODS BY PROMOTING SUSTAINABLE, LOW-EMISSION RURAL DEVELOPMENT THROUGH A BLEND OF RESEARCH, CONSENSUS-BUILDING, POLICY ANALYSIS AND REFORM, AND PRIVATE SECTOR ENGAGEMENT. EII PURSUES LARGE-SCALE GOALS WITHOUT BECOMING A LARGE INSTITUTION THROUGH STRATEGIC PARTNERSHIPS WITH OTHER ORGANIZATIONS.

FORM 990, PART VI, SECTION A, LINE 2:

LINE 2 EXPLANATION - BOARD PRESIDENT AND EXECUTIVE DIRECTOR, DANIEL NEPSTAD, IS NOT INDEPENDENT AS HE WAS COMPENSATED AS AN EMPLOYEE OF THE ORGANIZATION.SUSAN MCGRATH, DIRECTOR, IS THE SIBLING OF CURRENT DEPUTY DIRECTOR DAVID MCGRATH AND IS ALSO NOT INDEPENDENT. THERE ARE NO OTHER BOARD MEMBERS WHO ARE NOT INDEPENDENT AS OF 12/31/18.

FORM 990, PART VI, SECTION B, LINE 11B:

LINE 11B EXPLANATION - THE FORM 990 WAS PREPARED BY THE OUTSIDE ACCOUNTANTS AND REVIEWED BY THE EXECUTIVE DIRECTOR IN CONSULTATION WITH THE ORGANIZATION'S LEGAL COUNSEL. A COPY OF THE FINAL FORM 990 WAS PROVIDED TO THE BOARD PRIOR TO FILING WITH THE IRS.

FORM 990, PART VI, SECTION B, LINE 12C:

COMPLIANCE WITH THE CONFLICT OF INTEREST POLICY IS MONITORED BY THE

EXECUTIVE DIRECTOR. IT IS THE DUTY OF ALL EARTH INNOVATION INSTITUTE'S

LHA For Paperwork Reduction Act Notice, see the Instructions for Form 990 or 990-EZ.

Schedule O (Form 990 or 990-EZ) (2018)

Name of the organization EARTH INNOVATION INSTITUTE

Employer identification number 27-3444564

EMPLOYEES, DIRECTORS AND OFFICERS TO FAMILIARIZE THEMSELVES WITH THE

CONFLICT OF INTEREST POLICY AND TO DISCLOSE ALL CONFLICTS AND POTENTIAL

CONFLICTS TO THE BOARD OF DIRECTORS. A COPY OF THE CONFLICT OF INTEREST

POLICY IS FURNISHED ANNUALLY TO ALL INCUMBENT AND INCOMING DIRECTORS AND

OFFICERS OF THE CORPORATION. IN ORDER TO ENSURE THAT NO CONFLICT OF

INTEREST REGARDING BUSINESS TRANSACTIONS WILL HAVE INFLUENCE OVER THE

CORPORATION, NO DIRECTOR OR OFFICER MAY BE PRESENT FOR A VOTE BY THE BOARD

ON ANY DECISION THAT WOULD DIRECTLY OR INDIRECTLY BENEFIT SUCH DIRECTOR OR

OFFICER.

FORM 990, PART VI, SECTION B, LINE 15:

EARTH INNOVATION INSTITUTE ENGAGED AN INDEPENDENT COMPENSATION CONSULTING
COMPANY TO CONDUCT AN INDEPENDENT REVIEW FOR EARTH INNOVATION INSTITUTES

EXECUTIVE DIRECTOR AND MEMBERS OF SENIOR MANAGEMENT. THE COMPENSATION

CONSULTANT PROVIDED INFORMATION TO THE BOARD OF DIRECTORS USING COMPARABLE

DATA FROM PEER GROUP IRS 990 FORMS AND PUBLISHED INFORMATION FROM NONPROFIT

COMPENSATION SURVEYS. THE BOARD REVIEWED, DISCUSSED AND DELIBERATED THE

INFORMATION AND OPINION PROVIDED BY THE CONSULTANT AND RESOLVED TO APPROVE

THE COMPENSATION OF THE EXECUTIVE DIRECTOR AND MEMBERS OF SENIOR MANAGEMENT

DURING ITS 2015 MEETING. THIS INCLUDED INCREASES IN SALARIES, WAGES AND

BENEFITS AS REVIEWED AND APPROVED BY THE BOARD.

EARTH INNOVATION INSTITUTE ENGAGED AN INDEPENDENT COMPENSATION CONSULTING

COMPANY TO CONDUCT AN INDEPENDENT REVIEW FOR EARTH INNOVATION INSTITUTES

EXECUTIVE DIRECTOR AND MEMBERS OF SENIOR MANAGEMENT. THE COMPENSATION

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COMPENSATION SURVEYS. THE BOARD REVIEWED, DISCUSSED AND DELIBERATED THE

INFORMATION AND OPINION PROVIDED BY THE CONSULTANT AND RESOLVED TO APPROVE

Schedule O (Form 990 or 990-EZ) (2018)	Page 2
Name of the organization EARTH INNOVATION INSTITUTE	Employer identification number 27-3444564
THE COMPENSATION OF THE EXECUTIVE DIRECTOR AND MEMBERS OF	SENIOR MANAGEMENT
DURING ITS 2015 MEETING. THIS INCLUDED INCREASES IN SALAR	RIES, WAGES AND
BENEFITS AS REVIEWED AND APPROVED BY THE BOARD.	
FORM 990, PART VI, SECTION C, LINE 19:	
THE ORGANIZATION MAKES ITS GOVERNING DOCUMENTS, CONFLICT	OF INTEREST
POLICY, AND FINANCIAL STATEMENTS AVAILABLE TO THE PUBLIC	UPON REQUEST.
FORM 990, PART IX, LINE 11G, OTHER FEES:	
TRANSLATION FEES:	
PROGRAM SERVICE EXPENSES	1,766.
MANAGEMENT AND GENERAL EXPENSES	5,539.
FUNDRAISING EXPENSES	39.
TOTAL EXPENSES	7,344.
GRAPHIC DESIGN FEES:	
PROGRAM SERVICE EXPENSES	2,300.
MANAGEMENT AND GENERAL EXPENSES	7,214.
FUNDRAISING EXPENSES	50.
TOTAL EXPENSES	9,564.
OUTSIDE CONTRACT SERVICES:	
PROGRAM SERVICE EXPENSES	1,197,058.
MANAGEMENT AND GENERAL EXPENSES	3,774.
FUNDRAISING EXPENSES	952.
TOTAL EXPENSES	1,201,784.
PAYROLL PROCESSING:	
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Name of the organization EARTH INNOVATION INSTITUTE	Employer identification number 27 – 3444564
PROGRAM SERVICE EXPENSES	17,254.
MANAGEMENT AND GENERAL EXPENSES	3,914.
FUNDRAISING EXPENSES	160.
TOTAL EXPENSES	21,328.
BANK FEES :	
PROGRAM SERVICE EXPENSES	260.
MANAGEMENT AND GENERAL EXPENSES	59.
FUNDRAISING EXPENSES	2.
TOTAL EXPENSES	321.
TOTAL OTHER FEES ON FORM 990, PART IX, LINE 11G, COL A	1,240,341.
EXPLANATION OF AMENDED RETURN THIS RETURN IS BEING AMENDED TO SHOW CHANGES FOR REVENUE, EXPENSES AND BALANCE SHEET LINES. THE ORIGINAL RETURN WAS	
THE BOOKS AND RECORDS WERE ABLE TO BE FINALIZED AND THERE	
REVENUE, TOTAL EXPENSES, TOTAL ASSETS, TOTAL LIABILITIES	
HAVE CHANGED WITH THE CORRECTED AMOUNTS REPORTED ON THIS	
RETURN.	